



# Exhibitor Information

March 30 – April 2, 2023  
Duke Energy Center  
Cincinnati, Ohio

## Cincinnati Auto Expo 2023



Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

23CAE020623

Dear Exhibitor:

Excel Decorators is honored to have been selected as your official general services contractor for this prestigious event. Please review this page for **IMPORTANT INFORMATION & INSTRUCTIONS** before completing the enclosed forms.

### ► IMPORTANT DATES

- ! **Discount Rate Deadline:** **Feb. 27, 2023**
- ! **Advance Shipments:** **WILL NOT BE ACCEPTED FOR THIS EVENT. SHIP DIRECT TO SHOWSITE.**
- ! **Direct To Showsite Shipments:** **Must Arrive by Appointment, Tuesday, March 28, 2023**
- ! **Exhibitor Move-In Times:** **Tuesday, March 28 (Freight) - Wednesday, March 29 (Vehicles) ALL BY APPOINTMENT**
- ! **Exhibitor Move-Out Times:** **Sunday, April 2 - Monday, April 3, BY APPOINTMENT (Vehicles on SUN.)**
- ! **Outbound Freight Will Be Forced If Not Picked Up By:** **10:00pm on Monday, April 3, 2023**

### ► PROVIDED FURNISHINGS PER EXHIBIT SPACE

Black Masking Drape as needed

The entire Show Floor will be CARPETED in "PEPPER" (Black / Gray mix) with "BLUE JAY" AISLE Carpet

### ► GENERAL ORDERING INFORMATION

**Excel Services:** Order forms follow for services being provided by Excel Decorators:

Supplemental standard furnishing rentals, custom furniture rentals, signs & banners, masking drape/stanchions, warehouse and show site material handling, installation/dismantle labor & forklift labor.

**Orders and Payments to Providers other than Excel:** Subcontractors and/or The Columbus Convention Center will be providing the following services:

Utilities, telephone, air/drain/water, audio visual rentals. Orders for these services must be returned directly to the address on the applicable forms with separate payments to be made directly to each provider.

**\*\* Please do not send order forms or payments for the above outside contractor services to Excel. \*\***

**SHIPPING NOTE:** DIRECT TO FACILITY exhibitor shipments will be REFUSED by The Columbus Convention Center prior to EXCEL's contracted move in time. **Shipments Must Arrive by Appointment, Tuesday, March 28, 2023**

**\*\* See the enclosed Material Handling /Drayage Form for instructions and material handling prices for:**  
a) advance to warehouse shipments; and for: b) direct to facility c/o Excel Decorators at the Center.

**DISCOUNT PRICES/PAYMENT TERMS:** - Take advantage of our SUBSTANTIALLY REDUCED Order Form DISCOUNT PRICES by providing payment by check, money order or credit card authorization with your Excel orders a minimum of Seventeen (17) business days prior to exhibitor move-in day. For DISCOUNT PRICES to apply, receipt of order *with* full payment must be received by **Feb. 27, 2023**

**Orders without payment:** orders received after the discount deadline and orders placed at the show will be charged STANDARD RATES.

**Please advise your show site representative that any account balances must be paid in full at Excel's show site service desk prior to initial show opening. Freight will not be released for outbound shipping upon the close of the show if an unpaid balance remains.**

**SALES TAX- 7.8%** - all Excel services (except material handling) are plus tax.

*Please be sure to note and include sales tax with your payments.*



# Payment Authorization



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

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If you are going to utilize any services provided by **Excel Decorators, Inc.**, this form must be completed and submitted. A credit card is required to be on file in order to process your order. If payment is to be made by Company Check, this credit card will not be charged as long as your account is current and/or alternate payment is received by the close of the show. Please indicate the method of payment you will be using for all services provided. If you fail to provide payment on your invoice at the close of the show, Excel Decorators, Inc. Reserves the right to charge the remaining balance to this credit card. *Please arrange for complete Payment by the close of the show.*

## PAYMENT POLICY

Payment in full of all charges, including **7.5% tax**, must accompany your Advance Order to qualify for **DISCOUNT RATES**. Payment may be made by check or credit card authorization. Orders received after the Discount Deadline and orders placed at Show Site will be charged at the **STANDARD RATES**. Charges are due and payable upon presentation of invoice at show.

A **\$55.00 BILLING CHARGE** applies to all accounts not paid in full by close of show.

After 30 days, any remaining balance on unpaid accounts will bear a **FINANCE CHARGE** of 1.5% per month which corresponds to an **ANNUAL PERCENTAGE RATE OF 18%**. All payments must reference show name, exhibitor name and booth number.

There will be a **\$55.00 NSF FEE** on all insufficient funds checks returned and a **\$40 SERVICE FEE** will be charged for credit cards declined during the billing process.

## MANDATORY CREDIT CARD INFORMATION TO BE PUT ON FILE

Enter Credit Card Information ☐ VISA ☐ MasterCard ☐ American Express

Enter card number without spaces

Exp. Date (MM/YY)

Security No.\*

\*Security Numbers for VISA and MC the last 3 digits of a number printed on the back of the card above the signature box. The Security Number for AMEX is a 4 digit number printed on the front of the card to the right and above the card number.

PRINT Cardholder Name

Cardholder Billing Address

Billing City, State, ZIP

## FORM OF PAYMENT

**Our Federal ID# is 35-1134437**

☐ Please use the **ABOVE CREDIT CARD ON FILE** for all charges incurred.

☐ **COMPANY CHECK #** \_\_\_\_\_  
Make Checks payable to Excel Decorators, Inc.

☐ Please use the **ABOVE CREDIT CARD ON FILE** for all remaining balances not covered by the check

Credit Card Authorization Signature

Credit Card Authorization Signature

## THIRD PARTY BILLING

Excel Decorators, Inc. will present invoices to third parties at show site for payment of all services rendered provided the following conditions are met:

- The third party payment information completed below must be acceptable by Excel Decorators, Inc. Also, the credit card information below must be submitted to Excel.
- If there is any doubt who is to be charged for a service, the exhibiting firm will be charged. The exhibiting firm is ultimately responsible for the payment of all charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company.
- The following form is to be completed, signed and returned by both parties by the deadline date indicated at the top of this form. Otherwise, the request will be denied. (Excel Decorators reserves the right to deny Third Party Payment terms to any party)

Exhibiting Company Name

Contact Name- Title

Authorized Signature

Date

Third Party Company Name

Third Party Contact Name- Title

Third Party Authorized Signature

Date

Third Party Street or PO Box

Third Party City, State, ZIP

Third Party Phone / FAX

Enter Credit Card Information

☐ VISA ☐ MasterCard ☐ American Express

Enter card number without spaces

Exp. Date (MM/YY)

Security No.\*

Items to be billed to Third Party: \_\_\_\_\_

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Furniture & Floor Covering



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as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

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INFO

**Facility floor is FULLY CARPETED**  
"PEPPER" (black & gray mix) with "BLUE JAY" AISLES.  
Black Drape

## CHAIRS

Qty:	Description	Discount Rate	Std. Rate	TOTAL
_____	Padded Side Chair w/out arms . . .	<b>\$46.75</b>	.. \$51.50	_____
_____	Plastic Side Chair . . . . .	<b>\$41.25</b>	.. \$45.50	_____
_____	High Stool, padded seat & back . .	<b>\$55.75</b>	.. \$61.50	_____

## VISQUEEN PLASTIC

Qty: \_\_\_\_\_ Description \_\_\_\_\_ Discount Rate \_\_\_\_\_ Std. Rate \_\_\_\_\_ TOTAL \_\_\_\_\_

Have your display area's carpet covered entirely or partially with visqueen plastic to prevent damage during move-in. Service includes installation and dismantle. **Priced per square foot**

(area) \_\_\_\_\_ ft. x \_\_\_\_\_ ft. = \_\_\_\_\_ sq. ft. x **\$ .30** . . . . \$ .40 \_\_\_\_\_

Prices include cutting, taping seams & complete edge - installation & dismantle.

## POLY-SATEEN

Qty:	Description	Discount Rate	Std. Rate	TOTAL
_____	running ft. of 30" poly-sateen . . . x	<b>\$3.75</b>	.. \$4.75	_____
_____	running ft. of 40" poly-sateen . . . x	<b>\$4.75</b>	.. \$5.75	_____

### Sateen Color Desired - Please Check ONE

- ☐ Teal   ☐ Burgundy   ☐ Hunter Green   ☐ Red   ☐ Gray  
☐ Blue   ☐ Purple   ☐ Dusty Rose   ☐ Black   ☐ White  
☐ Gold   ☐ Beige

## TABLES

ALL Tables include white plastic table cover

Qty:	Description - 30" High x 2' Wide	Discount Rate	Std. Rate	TOTAL
_____	4' Long, Skirted 4 Sides. . . . .	<b>\$85.50</b>	.. \$102.75	_____
_____	6' Long, Skirted 3 Sides. . . . .	<b>\$98.75</b>	.. \$118.50	_____
_____	8' Long, Skirted 3 Sides. . . . .	<b>\$113.50</b>	.. \$136.50	_____
_____	4' Long, NOT SKIRTED. . . . .	<b>\$43.00</b>	.. \$51.75	_____
_____	6' Long, NOT SKIRTED. . . . .	<b>\$49.50</b>	.. \$59.50	_____
_____	8' Long, NOT SKIRTED. . . . .	<b>\$57.00</b>	.. \$68.25	_____
_____	ADD Skirt to 4th side of Table . . .	<b>\$36.75</b>	.. \$44.00	_____

## COUNTER HEIGHT TABLES

Qty:	Description - 42" High x 2' Wide	Discount Rate	Std. Rate	TOTAL
_____	4' Long, Skirted 4 Sides. . . . .	<b>\$102.75</b>	.. \$123.25	_____
_____	6' Long, Skirted 3 Sides. . . . .	<b>\$118.75</b>	.. \$142.50	_____
_____	8' Long, Skirted 3 Sides. . . . .	<b>\$136.50</b>	.. \$164.00	_____
_____	4' Long, NOT SKIRTED. . . . .	<b>\$51.50</b>	.. \$61.50	_____
_____	6' Long, NOT SKIRTED. . . . .	<b>\$59.50</b>	.. \$73.75	_____
_____	8' Long, NOT SKIRTED. . . . .	<b>\$73.00</b>	.. \$87.50	_____
_____	ADD Skirt to 4th side of Table . . .	<b>\$42.50</b>	.. \$47.50	_____

### Table Skirt Color Desired

Pick Skirt Color for Tables & Counter Height Tables from selection below

- ☐ Teal   ☐ Burgundy   ☐ Hunter Green   ☐ Red   ☐ Gray  
☐ Blue   ☐ Purple   ☐ Dusty Rose   ☐ Black   ☐ White  
☐ Gold   ☐ Beige   ☐ Peach

**!** All tables have a maximum weight limit of 50 lbs. Excel Decorators is not liable for any damages if weight limit is exceeded.

## TABLETOP RISERS

Qty:	Description - White Skirting	Discount Rate	Std. Rate	TOTAL
_____	4'L x 12"W x 15"H /Skirt & Cover. .	<b>\$30.25</b>	.. \$36.25	_____
_____	6'L x 12"W x 15"H /Skirt & Cover. .	<b>\$36.25</b>	.. \$42.75	_____
_____	8'L x 12"W x 15"H /Skirt & Cover. .	<b>\$41.25</b>	.. \$48.50	_____

## MISCELLANEOUS

Qty:	Description	Discount Rate	Std. Rate	TOTAL
_____	Table Skirt (All Sizes) . . . . .	<b>\$86.50</b>	.. \$111.25	_____
_____	Round Pedestal Table(30"W x 30"H). .	<b>\$80.25</b>	.. \$88.25	_____
_____	Round Pedestal Table(30"W x 42"H). .	<b>\$94.50</b>	.. \$104.00	_____
_____	Easel . . . . .	<b>\$21.00</b>	.. \$28.00	_____
_____	Waste Basket with liner . . . . .	<b>\$14.25</b>	.. \$17.50	_____
_____	Bag Rack . . . . .	<b>\$67.00</b>	.. \$73.00	_____
_____	Literature Stand . . . . .	<b>\$110.00</b>	.. \$127.50	_____

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Add applicable tax on SUMMARY PAGE



**TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

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# Masking Drape/Stanchions



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## MASKING DRAPE (Black Only)

Qty:	Description		Rate	TOTAL
___	running ft. of 16' high masking drape	x	\$11.00	_____
___	running ft. of 12' high masking drape	x	\$9.00	_____
___	running ft. of 8' high masking drape	x	\$7.75	_____

## STANCHIONS

Qty:	Description		Rate	TOTAL
___	Set(s) of 4 Stanchions with VELVET Rope	x	\$350.00	_____
___	Set(s) of 6 Stanchions with VELVET Rope	x	\$500.00	_____
___	Set(s) of 8 Stanchions with VELVET Rope	x	\$640.00	_____

### Velvet Rope Color Desired - Please Check ONE

☐ Black ☐ Burgundy

___	Set(s) of 4 Stanchions with WHITE CHAIN	x	\$290.00	_____
___	Set(s) of 6 Stanchions with WHITE CHAIN	x	\$410.00	_____
___	Set(s) of 8 Stanchions with WHITE CHAIN	x	\$520.00	_____

## TENSABARRIER

Qty:	Description		Rate	TOTAL
___	Chrome Tensabarrier with 7.5 foot BLACK BELT	x	\$70.00 ea	_____

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\$

TOTAL

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

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Qty.	Item - Description	Disc. Rate	Std. Rate	Total	Qty.	Item - Description	Disc. Rate	Std. Rate	Total
<b>Blanc (Pg. 2)</b>					<b>Parma (Pg. 7)</b>				
	Blanc Bright White Leather Sofa	\$ 1,058.25	\$ 1,322.75	\$		Parma Brown Leather Sofa	\$ 869.75	\$ 1,087.25	\$
	Blanc Bright White Leather Loveseat	\$ 1,010.00	\$ 1,262.50	\$		Parma Brown Leather Loveseat	\$ 837.25	\$ 1,046.50	\$
	Blanc Bright White Leather Chair	\$ 843.75	\$ 1,054.75	\$		Parma Brown Leather Chair	\$ 654.00	\$ 817.50	\$
	Blanc Bright White Leather Bench Ottoman	\$ 507.00	\$ 633.75	\$		Parma Brown Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
	Blanc Bright White Leather Cube Ottoman	\$ 176.75	\$ 221.00	\$	<b>Montana Mocha (Pg. 7)</b>				
<b>Whisper (Pg. 2 &amp; 3)</b>						Montana Mocha Sofa	\$ 819.00	\$ 1,023.75	\$
	Whisper White Leather Sofa	\$ 1,010.00	\$ 1,262.50	\$		Montana Mocha Loveseat	\$ 720.25	\$ 900.25	\$
	Whisper White Leather Loveseat	\$ 968.50	\$ 1,210.75	\$		Montana Mocha Chair	\$ 555.00	\$ 693.75	\$
	Whisper White Leather Chair	\$ 803.50	\$ 1,004.50	\$	<b>Madison (Pg. 8)</b>				
	Whisper White Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$		Madison Sofa	\$ 1,010.00	\$ 1,262.50	\$
	Whisper White Leather Square Ottoman	\$ 448.50	\$ 560.75	\$		Madison Chair	\$ 589.00	\$ 736.25	\$
	Whisper White Leather Round Ottoman	\$ 448.50	\$ 560.75	\$		Madison Sky Bench	\$ 414.75	\$ 518.50	\$
<b>Function (Pg. 3)</b>						Madison Ottoman - Willow	\$ 265.25	\$ 331.50	\$
	Function Bright White Lthr. Armless Chair	\$ 539.50	\$ 674.50	\$		Madison Ottoman - Sand Dollar	\$ 265.25	\$ 331.50	\$
	Function Bright White Leather Corner	\$ 579.75	\$ 724.75	\$		Madison Ottoman - Apricot	\$ 265.25	\$ 331.50	\$
<b>Continental (Pg. 3 &amp; 4)</b>						Madison Ottoman - Sunflower	\$ 265.25	\$ 331.50	\$
	Continental Brt. Wht. Lthr. Crvd. Loveseat	\$ 1,042.50	\$ 1,303.25	\$	<b>Chandler (Pg. 9)</b>				
	Continental Brt. Wht. Lthr. Rev. Crvd. Loveseat	\$ 1,010.00	\$ 1,262.50	\$		Chandler Red Leather Sofa	\$ 869.75	\$ 1,087.25	\$
	Continental Brt. Wht. Lthr. Wedge Ottoman	\$ 448.50	\$ 560.75	\$		Chandler Red Leather Loveseat	\$ 837.25	\$ 1,046.50	\$
	Continental Brt. Wht. Lthr. Crvd. Bench	\$ 529.00	\$ 661.25	\$		Chandler Red Leather Chair	\$ 654.00	\$ 817.50	\$
	Continental Brt. Wht. Lthr. Half Moon Ottoman	\$ 448.50	\$ 560.75	\$		Chandler Red Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
<b>Sophistication (Pg. 4)</b>					<b>Evoke (Pg. 9 &amp; 10)</b>				
	Sophistication White Leather Sofa	\$ 1,042.50	\$ 1,303.25	\$		Evoke Sofa	\$ 1,314.25	\$ 1,642.75	\$
	Sophistication White Leather Loveseat	\$ 704.50	\$ 880.75	\$		Evoke Chair	\$ 704.50	\$ 880.75	\$
	Sophistication White Leather Chair	\$ 529.00	\$ 661.25	\$		Evoke Cocktail Table	\$ 448.50	\$ 560.75	\$
	Sophistication White Leather Corner	\$ 529.00	\$ 661.25	\$		Evoke End Table	\$ 397.75	\$ 497.25	\$
	Sophistication White Leather Ottoman	\$ 397.75	\$ 497.25	\$		Evoke Cube Table	\$ 282.00	\$ 352.50	\$
<b>Boca (Pg. 5)</b>					<b>Niko (Pg. 10)</b>				
	Boca Black Leather Corner	\$ 579.75	\$ 724.75	\$		Niko Sofa	\$ 1,076.50	\$ 1,345.75	\$
	Boca Black Leather Armless	\$ 539.50	\$ 674.50	\$		Niko Loveseat	\$ 984.00	\$ 1,230.00	\$
<b>Metro (Pg. 5)</b>						Niko Chair	\$ 819.00	\$ 1,023.75	\$
	Metro Black Leather Sofa	\$ 869.75	\$ 1,087.25	\$	<b>Stage Chairs (Pg. 10 &amp; 11)</b>				
	Metro Black Leather Loveseat	\$ 837.25	\$ 1,046.50	\$		Midnight Stage Chair	\$ 323.75	\$ 404.75	\$
	Metro Black Leather Chair	\$ 654.00	\$ 817.50	\$		Chamois Stage Chair	\$ 323.75	\$ 404.75	\$
	Metro Black Leather Square Ottoman	\$ 448.50	\$ 560.75	\$		Buckskin Stage Chair	\$ 323.75	\$ 404.75	\$
	Metro Black Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$		Empire Chair - Black Leather	\$ 579.75	\$ 724.75	\$
<b>Suave Midnight (Pg. 6)</b>						Empire Chair - White Leather	\$ 579.75	\$ 724.75	\$
	Suave Midnight Sofa	\$ 761.75	\$ 952.25	\$		Monarch Chair	\$ 370.50	\$ 463.25	\$
	Suave Midnight Loveseat	\$ 661.75	\$ 827.25	\$	<b>Ottomans &amp; Benches (Pg. 11 &amp; 12)</b>				
	Suave Midnight Chair	\$ 496.50	\$ 620.75	\$		Continental Brt. Wht. Lthr. Crvd. Bench	\$ 529.00	\$ 661.25	\$
<b>Grammercy (Pg. 6)</b>						Metro Black Leather Square Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Leather Sofa	\$ 968.50	\$ 1,210.75	\$		Whisper White Leather Square Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Leather Loveseat	\$ 843.75	\$ 1,054.75	\$		Grammercy Charcoal Lthr. Square Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Leather Chair	\$ 539.50	\$ 674.50	\$		Metro Black Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Leather Corner	\$ 621.50	\$ 777.00	\$		Whisper White Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Lthr. Round Ottoman	\$ 448.50	\$ 560.75	\$		Chandler Red Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
	Grammercy Charcoal Lthr. Square Ottoman	\$ 448.50	\$ 560.75	\$		Grammercy Charcoal Lthr. Bench Ottoman	\$ 448.50	\$ 560.75	\$
						Parma Brown Leather Bench Ottoman	\$ 448.50	\$ 560.75	\$
						Essentials Storage Ottoman	\$ 621.50	\$ 777.00	\$

p1

Custom Furniture

SubTOTAL for PAGE 1 \$

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**Custom Furniture  
Total on PAGE 4**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_  
FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_  
BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

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23CAE020623

Qty.	Item - Description	Disc. Rate	Std. Rate	Total	Qty.	Item - Description	Disc. Rate	Std. Rate	Total
<b>Ottomans &amp; Benches (Continued Pg. 11 &amp; 12)</b>					<b>Occasional Tables (Continued Pg. 15 &amp; 16)</b>				
	Grammercy Charcoal Lthr. Round Ottoman	\$ 448.50	\$ 560.75	\$		Aria Charcoal Console Table	\$ 349.75	\$ 437.25	\$
	Whisper White Leather Round Ottoman	\$ 448.50	\$ 560.75	\$		Aria Charcoal Cocktail Table	\$ 331.50	\$ 414.50	\$
	Madison Sky Bench	\$ 414.75	\$ 518.50	\$		Fuze End Table	\$ 340.50	\$ 425.75	\$
	Madison Ottoman - Willow	\$ 265.25	\$ 331.50	\$		Fuze Console Table	\$ 414.75	\$ 518.50	\$
	Madison Ottoman - Sand Dollar	\$ 265.25	\$ 331.50	\$		Fuze Cocktail Table	\$ 382.25	\$ 477.75	\$
	Madison Ottoman - Apricot	\$ 265.25	\$ 331.50	\$		London End Table	\$ 340.50	\$ 425.75	\$
	Madison Ottoman - Sunflower	\$ 265.25	\$ 331.50	\$		London Console Table	\$ 414.75	\$ 518.50	\$
<b>Banquettes &amp; Turning Beds (Pg. 12)</b>						London Cocktail Table	\$ 382.25	\$ 477.75	\$
	Essentials White Leather Banquette (2 pcs)	\$ 1,314.25	\$ 1,642.75	\$		Brooklyn II Square End Table	\$ 291.25	\$ 364.00	\$
	Whisper White Leather Banquette (2 pcs)	\$ 1,314.25	\$ 1,642.75	\$		Brooklyn II Round End Table	\$ 291.25	\$ 364.00	\$
	Grammercy Charcl. Lthr. Banquette (2 pcs)	\$ 1,314.25	\$ 1,642.75	\$		Brooklyn II Rect Cocktail Table	\$ 323.75	\$ 404.75	\$
	Essentials White Leather Turning Bed	\$ 1,579.50	\$ 1,974.50	\$		Brooklyn II Round Cocktail Table	\$ 323.75	\$ 404.75	\$
<b>Cube Ottomans (Pg. 13)</b>						Vivid End Table	\$ 314.50	\$ 393.25	\$
	Rubix Cube - Cherry	\$ 180.75	\$ 226.00	\$		Vivid Console Table	\$ 349.75	\$ 437.25	\$
	Rubix Cube - Cromwell	\$ 180.75	\$ 226.00	\$		Vivid Cocktail Table	\$ 331.50	\$ 414.50	\$
	Rubix Cube - Grape	\$ 180.75	\$ 226.00	\$		Rose Table	\$ 349.75	\$ 437.25	\$
	Rubix Cube - Lemon	\$ 180.75	\$ 226.00	\$		Zanzibar Table	\$ 349.75	\$ 437.25	\$
	Rubix Cube - Lime	\$ 180.75	\$ 226.00	\$		24" Cube End Table - Black	\$ 323.75	\$ 404.75	\$
	Rubix Cube - Mango	\$ 180.75	\$ 226.00	\$		24" Cube End Table - White	\$ 323.75	\$ 404.75	\$
	Blanc Bright White Leather Cube	\$ 176.75	\$ 221.00	\$		24" Cube Cocktail Table - Black	\$ 314.50	\$ 393.25	\$
	Whisper White Leather Cube Ottoman	\$ 176.75	\$ 221.00	\$		24" Cube Cocktail Table - White	\$ 314.50	\$ 393.25	\$
	Metro Black Leather Cube Ottoman	\$ 176.75	\$ 221.00	\$		Hylton Tablet Table	\$ 282.00	\$ 352.50	\$
<b>Charged (Pg. 14)</b>					<b>Bars &amp; Bar Backs (Pg. 17)</b>				
	Essentials Turning Bed w/Chrg. Station Insert	\$ 1,752.50	\$ 2,190.75	\$		VIP Glow Bar 6'	\$ 1,149.25	\$ 1,436.50	\$
	Boca Bright White Corner - Charged	\$ 661.75	\$ 827.25	\$		VIP Glow Bar 4'	\$ 968.50	\$ 1,210.75	\$
	Boca Bright White Armless - Charged	\$ 612.25	\$ 765.25	\$		Black Bar - 2 Shelf	\$ 529.00	\$ 661.25	\$
	Aspen Bar Table - Charged	\$ 1,025.75	\$ 1,282.25	\$		White Bar - 2 Shelf	\$ 529.00	\$ 661.25	\$
	Aspen Cocktail Table - Charged	\$ 579.75	\$ 724.75	\$		Blox Bar Back	\$ 661.75	\$ 827.25	\$
	White Conference Table - Charged	\$ 1,380.50	\$ 1,725.75	\$		Piazza Bar Back - Black	\$ 621.50	\$ 777.00	\$
	Patrice Tablet Chair	\$ 638.25	\$ 797.75	\$		Piazza Bar Back - White	\$ 621.50	\$ 777.00	\$
	Lincoln Bench - Charged	\$ 968.50	\$ 1,210.75	\$	<b>Bar Stools (Pg. 18 &amp; 19)</b>				
<b>Occasional Tables (Pg. 15 &amp; 16)</b>						Vienna Stool - Gray	\$ 331.50	\$ 414.50	\$
	Tribeca End Table	\$ 314.50	\$ 393.25	\$		Vienna Stool - Orange	\$ 331.50	\$ 414.50	\$
	Tribeca Console Table	\$ 349.75	\$ 437.25	\$		Vienna Stool - Teal	\$ 331.50	\$ 414.50	\$
	Tribeca Cocktail Table	\$ 331.50	\$ 414.50	\$		Criss Cross Bar Stool - Espresso	\$ 297.75	\$ 372.25	\$
	Novel End Table	\$ 397.75	\$ 497.25	\$		Criss Cross Bar Stool - White	\$ 297.75	\$ 372.25	\$
	Novel Cocktail Table	\$ 448.50	\$ 560.75	\$		Colin Stool	\$ 249.50	\$ 312.00	\$
	Aria Red End Table	\$ 314.50	\$ 393.25	\$		Silk Back Bar Stool - Black	\$ 282.00	\$ 352.50	\$
	Aria Red Cocktail Table	\$ 331.50	\$ 414.50	\$		Silk Back Bar Stool - White	\$ 282.00	\$ 352.50	\$
	Aria Green End Table	\$ 314.50	\$ 393.25	\$		Silk Back Bar Stool - Blue	\$ 282.00	\$ 352.50	\$
	Aria Green Cocktail Table	\$ 331.50	\$ 414.50	\$		Silk Back Bar Stool - Green	\$ 282.00	\$ 352.50	\$
	Aria Blue End Table	\$ 314.50	\$ 393.25	\$		Silk Back Bar Stool - Purple	\$ 282.00	\$ 352.50	\$
	Aria Blue Cocktail Table	\$ 331.50	\$ 414.50	\$		Silk Back Bar Stool - Red	\$ 282.00	\$ 352.50	\$
	Aria Purple End Table	\$ 314.50	\$ 393.25	\$		Euro Bar Stool - Black	\$ 282.00	\$ 352.50	\$
	Aria Purple Cocktail Table	\$ 331.50	\$ 414.50	\$		Hourglass Bar Stool - Black	\$ 308.00	\$ 385.00	\$
	Aria White End Table	\$ 314.50	\$ 393.25	\$		Hourglass Bar Stool - White	\$ 308.00	\$ 385.00	\$
	Aria White Console Table	\$ 349.75	\$ 437.25	\$		Equino Bar Stool - Black	\$ 308.00	\$ 385.00	\$
	Aria White Cocktail Table	\$ 331.50	\$ 414.50	\$		Equino Bar Stool - White	\$ 308.00	\$ 385.00	\$
	Aria Charcoal End Table	\$ 314.50	\$ 393.25	\$		Clara Stool	\$ 297.75	\$ 372.25	\$

p2

Custom Furniture

SubTOTAL for PAGE 2 \$

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**Custom Furniture  
Total on PAGE 4**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_  
FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_  
BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Custom Furniture



Payment must be received by  
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For DISCOUNT RATES to apply

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as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

23CAE020623

Qty.	Item - Description	Disc. Rate	Std. Rate	Total	Qty.	Item - Description	Disc. Rate	Std. Rate	Total
<b>Ottomans &amp; Benches (Continued Pg. 11 &amp; 12)</b>					<b>Café Tables (Pg. 23 &amp; 24)</b>				
	Marcus Stool	\$ 225.00	\$ 281.25	\$		Euro Café Table Black/Black 30" Round	\$ 314.50	\$ 393.25	\$
	Regal Stool	\$ 308.00	\$ 385.00	\$		Euro Café Table Black/Black 36" Round	\$ 323.75	\$ 404.75	\$
	Caprice Stool	\$ 308.00	\$ 385.00	\$		Silk Café Table Black/Chrome 30" Round	\$ 314.50	\$ 393.25	\$
	Sonic Stool	\$ 249.50	\$ 312.00	\$		Silk Café Table Black/Chrome 36" Round	\$ 323.75	\$ 404.75	\$
	Nexus Stool	\$ 257.50	\$ 322.00	\$		Park Ave Café Table Maple/Chrome 30" Rnd.	\$ 314.50	\$ 393.25	\$
<b>Café Chairs (Pg. 19, 20, &amp; 21)</b>						Park Ave Café Table Maple/Chrome 36" Rnd.	\$ 323.75	\$ 404.75	\$
	Vienna Chair - Gray	\$ 209.25	\$ 261.50	\$		City Café Table Maple/Black 30" Round	\$ 314.50	\$ 393.25	\$
	Vienna Chair - Orange	\$ 209.25	\$ 261.50	\$		City Café Table Maple/Black 36" Round	\$ 323.75	\$ 404.75	\$
	Vienna Chair - Teal	\$ 209.25	\$ 261.50	\$		Summit Café Table White/Black 30" Round	\$ 314.50	\$ 393.25	\$
	Silk Back Armless Chair - Black	\$ 176.75	\$ 221.00	\$		Summit Café Table White/Black 36" Round	\$ 323.75	\$ 404.75	\$
	Silk Back Armless Chair - White	\$ 176.75	\$ 221.00	\$		Blanco Café Table White/Chrome 30" Rnd.	\$ 314.50	\$ 393.25	\$
	Silk Back Armless Chair - Blue	\$ 176.75	\$ 221.00	\$		Blanco Café Table White/Chrome 36" Rnd.	\$ 323.75	\$ 404.75	\$
	Silk Back Armless Chair - Green	\$ 176.75	\$ 221.00	\$		Fuze Café Table	\$ 356.25	\$ 445.25	\$
	Silk Back Armless Chair - Purple	\$ 176.75	\$ 221.00	\$		Blanco Café Table White/Chrome 24" Square	\$ 314.50	\$ 393.25	\$
	Silk Back Armless Chair - Red	\$ 176.75	\$ 221.00	\$		Blanco Café Table White/Chrome Rectangle	\$ 488.75	\$ 611.00	\$
	Clara Chair	\$ 199.00	\$ 248.75	\$		Spectrum Café Table - Red	\$ 340.50	\$ 425.75	\$
	Leslie Chair	\$ 157.25	\$ 196.50	\$		Spectrum Café Table - Blue	\$ 340.50	\$ 425.75	\$
	Criss Cross Chair - Espresso	\$ 199.00	\$ 248.75	\$		Spectrum Café Table - Purple	\$ 340.50	\$ 425.75	\$
	Criss Cross Chair - White	\$ 199.00	\$ 248.75	\$		Spectrum Café Table - Green	\$ 340.50	\$ 425.75	\$
	Elio Chair	\$ 176.75	\$ 221.00	\$		Aspen Dining Table	\$ 752.75	\$ 941.00	\$
	Caprice Chair - Black	\$ 176.75	\$ 221.00	\$		Brio Dining Table	\$ 1,010.00	\$ 1,262.50	\$
	Comet Stack Chair - Arms	\$ 241.75	\$ 302.25	\$	<b>Office Seating (Pg. 25 &amp; 26)</b>				
	Comet Stack Chair - Armless	\$ 225.00	\$ 281.25	\$		Tamiri High Back Chair	\$ 397.75	\$ 497.25	\$
	Regal Dining Chair	\$ 249.50	\$ 312.00	\$		Tamiri Mid Back Chair	\$ 349.75	\$ 437.25	\$
	Sonic Chair	\$ 176.75	\$ 221.00	\$		Tamiri Guest Chair	\$ 323.75	\$ 404.75	\$
	Nexus Chair	\$ 209.25	\$ 261.50	\$		Accord High Back Chair - Black	\$ 496.50	\$ 620.75	\$
	Colin Chair	\$ 176.75	\$ 221.00	\$		Accord High Back Chair - White	\$ 496.50	\$ 620.75	\$
<b>Bar Tables (Pg. 21, 22, &amp; 23)</b>						Goal Task Chair - Arms	\$ 265.25	\$ 331.50	\$
	Euro Bar Table Black/Black 30" Round	\$ 314.50	\$ 393.25	\$		Goal Task Chair Armless	\$ 241.75	\$ 302.25	\$
	Euro Bar Table Black/Black 36" Round	\$ 323.75	\$ 404.75	\$		Enterprise High Back Conference Chair	\$ 349.75	\$ 437.25	\$
	Silk Bar Table Black/Chrome 30" Round	\$ 314.50	\$ 393.25	\$		Enterprise Mid Back Conference Chair	\$ 323.75	\$ 404.75	\$
	Silk Bar Table Black/Chrome 36" Round	\$ 323.75	\$ 404.75	\$		Enterprise Guest Chair	\$ 297.75	\$ 372.25	\$
	City Bar Table Maple/Black 30" Round	\$ 314.50	\$ 393.25	\$		Goal Black Drafting Stool - Arms	\$ 282.00	\$ 352.50	\$
	City Bar Table Maple/Black 36" Round	\$ 323.75	\$ 404.75	\$		Goal Black Drafting Stool - Armless	\$ 265.25	\$ 331.50	\$
	Park Ave Bar Table Maple/Chrome 30" Rnd.	\$ 314.50	\$ 393.25	\$	<b>Conference Tables (Pg. 26)</b>				
	Park Ave Bar Table Maple/Chrome 36" Rnd.	\$ 323.75	\$ 404.75	\$		42" Round Conference Table - Black	\$ 439.50	\$ 549.50	\$
	Summit Bar Table White/Black 30" Round	\$ 314.50	\$ 393.25	\$		42" Round Conference Table - Mahogany	\$ 439.50	\$ 549.50	\$
	Summit Bar Table White/Black 36" Round	\$ 323.75	\$ 404.75	\$		Command Conference Table - 6' Black	\$ 785.25	\$ 981.50	\$
	Blanco Bar Table White/Chrome 30" Round	\$ 314.50	\$ 393.25	\$		Command Conference Table - 6' Sirona	\$ 785.25	\$ 981.50	\$
	Blanco Bar Table White/Chrome 36" Round	\$ 323.75	\$ 404.75	\$		Command Conference Table - 6' White	\$ 785.25	\$ 981.50	\$
	Fuze Bar Table	\$ 356.25	\$ 445.25	\$		Command Conference Table - 8' Black	\$ 843.75	\$ 1,054.75	\$
	Blanco Bar Table - Wht./Chrome 24" Square	\$ 314.50	\$ 393.25	\$		Command Conference Table - 8' Sirona	\$ 843.75	\$ 1,054.75	\$
	Blanco Rectangle Bar Table - Wht./Chrome	\$ 488.75	\$ 611.00	\$		Command Conference Table - 8' White	\$ 843.75	\$ 1,054.75	\$
	Spectrum Bar Table - Red	\$ 340.50	\$ 425.75	\$		Command Conference Table - 10' Black	\$ 968.50	\$ 1,210.75	\$
	Spectrum Bar Table - Blue	\$ 340.50	\$ 425.75	\$		Command Conference Table - 10' Sirona	\$ 968.50	\$ 1,210.75	\$
	Spectrum Bar Table - Purple	\$ 340.50	\$ 425.75	\$		Command Conference Table - 10' White	\$ 968.50	\$ 1,210.75	\$
	Spectrum Bar Table - Green	\$ 340.50	\$ 425.75	\$	<b>Office Furniture (Pg. 27 &amp; 28)</b>				
	Zinc Bar Table	\$ 472.00	\$ 590.00	\$		Computer Kiosk - Black	\$ 646.00	\$ 807.50	\$
	Aspen Bar Table	\$ 877.50	\$ 1,097.00	\$		Computer Kiosk - White	\$ 646.00	\$ 807.50	\$

p3

Custom Furniture

SubTOTAL for PAGE 3 \$

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**Custom Furniture  
Total on PAGE 4**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_  
FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_  
BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_  
SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

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# Custom Furniture



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Qty.	Item - Description	Disc. Rate	Std. Rate	Total	Qty.	Item - Description	Disc. Rate	Std. Rate	Total
<b>Office Furniture (Continued Pg. 27 &amp; 28)</b>					<b>Lighting (Pg. 31)</b>				
	Black Credenza	\$ 579.75	\$ 724.75	\$		Silo Grey Floor Lamp	\$ 219.75	\$ 274.75	\$
	Black Double Pedestal Desk	\$ 661.75	\$ 827.25	\$		Silo Grey Table Lamp	\$ 160.00	\$ 200.00	\$
	5 Shelf Bookcase - Black	\$ 621.50	\$ 777.00	\$		Silo White Floor Lamp	\$ 219.75	\$ 274.75	\$
	5 Shelf Bookcase - Mahogany	\$ 621.50	\$ 777.00	\$		Silo White Table Lamp	\$ 160.00	\$ 200.00	\$
	Genoa Kneespace Credenza	\$ 579.75	\$ 724.75	\$		Neutrino Steel Floor Lamp - Steel	\$ 225.00	\$ 281.25	\$
	Genoa Executive Desk	\$ 686.50	\$ 858.25	\$					
	Genoa Storage Credenza	\$ 579.75	\$ 724.75	\$					
	Vivid Café Table - Square	\$ 539.50	\$ 674.50	\$					
	Vivid Café Table - Rectangle	\$ 621.50	\$ 777.00	\$					
	Brooklyn II Rect Dining Table	\$ 646.00	\$ 807.50	\$					
	Brooklyn II Round Dining Table	\$ 507.00	\$ 633.75	\$					
	Aspen Dining Table	\$ 752.75	\$ 941.00	\$					
	Brio Dining Table	\$ 1,010.00	\$ 1,262.50	\$					
<b>Metal File &amp; Storage Cabinets (Pg. 29)</b>									
	2 Drawer Vertical File - Letter Size Black	\$ 217.00	\$ 271.25	\$					
	2 Drawer Vertical File - Legal Size Black	\$ 282.00	\$ 352.50	\$					
	4 Drawer Vertical File - Letter Size Black	\$ 291.25	\$ 364.00	\$					
	4 Drawer Vertical File - Legal Size Black	\$ 323.75	\$ 404.75	\$					
	2 Drawer Lateral File - Black	\$ 291.25	\$ 364.00	\$					
	2 Drawer Lateral File - Black	\$ 291.25	\$ 364.00	\$					
	4 Drawer Lateral File - Black	\$ 356.25	\$ 445.25	\$					
	Storage Cabinet - Black	\$ 356.25	\$ 445.25	\$					
<b>Pedestals (Pg. 30)</b>									
	Display Pedestal 14" x 42" Black	\$ 431.50	\$ 539.50	\$					
	Display Pedestal 24" x 42" Black	\$ 522.50	\$ 653.25	\$					
	Display Pedestal 18" x 42" Black	\$ 481.00	\$ 601.25	\$					
	Display Pedestal 14" x 42" White	\$ 431.50	\$ 539.50	\$					
	Display Pedestal 14" x 36" Black	\$ 365.25	\$ 456.50	\$					
	Display Pedestal 24" x 36" Black	\$ 522.50	\$ 653.25	\$					
	Display Pedestal 14" x 36" White	\$ 365.25	\$ 456.50	\$					
	Display Pedestal 24" x 36" White	\$ 522.50	\$ 653.25	\$					
	Display Pedestal 14" x 30" Black	\$ 340.50	\$ 425.75	\$					
	Display Pedestal 24" x 30" Black	\$ 496.50	\$ 620.75	\$					
	Display Pedestal 18" x 30" Black	\$ 349.75	\$ 437.25	\$					
	Display Pedestal 14" x 30" White	\$ 340.50	\$ 425.75	\$					
	Locking Pedestal Black	\$ 646.00	\$ 807.50	\$					
	Locking Pedestal White	\$ 646.00	\$ 807.50	\$					
	Fuze Pedestal	\$ 356.25	\$ 445.25	\$					
	London Pedestal	\$ 356.25	\$ 445.25	\$					
<b>Miscellaneous Items (Pg. 31)</b>									
	Stanchion Chrome	\$ 100.00	\$ 125.00	\$					
	Stanchion Rope - Red Velour	\$ 52.00	\$ 65.00	\$					
	Nero Literature Stand - Black	\$ 241.75	\$ 302.25	\$					
	Argento Literature Rack	\$ 241.75	\$ 302.25	\$					
	Alto Literature Rack	\$ 249.50	\$ 312.00	\$					
	Compact Refrigerator Black - 4.0 Cu Ft	\$ 448.50	\$ 560.75	\$					

p4

Custom Furniture

SubTOTAL for PAGE 4 \$

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Add applicable tax on SUMMARY PAGE

\$

TOTAL

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

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# Signs & Banners



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

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FAX forms to: **317-856-1301**

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23CAE020623

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

## POSTER SIGNS

Qty:	Description	Discount Rate	Std. Rate	TOTAL
___	11" x 14" Standard Poster - 4 color process printing on vinyl mounted to Polystyrene Backer (10 words) . . .	\$34.00	... \$42.75	_____
___	14" x 22" Standard Poster - 4 color process printing on vinyl mounted to Polystyrene Backer (10 words) . .	\$48.75	... \$63.25	_____
___	22" x 28" Standard Poster - 4 color process printing on vinyl mounted to Polystyrene Backer (10 words) . .	\$68.00	... \$88.25	_____
___	24" x 36" Foamcore Panel - 4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words).	\$78.00	... \$101.50	_____
___	36" x 36" Foamcore Panel - 4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words).	\$96.00	... \$125.00	_____
___	36" x 48" Foamcore Panel - 4 color process printing on vinyl mounted to .1875" thick Foamcore (10 words)	\$112.25	... \$145.75	_____
___	38" x 93" Tall Foamcore Panel w/feet 4 color on vinyl mounted to .5" thick Foamcore (10 words) . . . .	\$285.00	... \$370.00	_____
___	38" x 93" 2-Sided Tall Foamcore Panel w/feet (same as above with print on 2 sides) . . . . .	\$427.50	... \$555.75	_____

## BANNERS

Prices Shown Are For Simple Design OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

Qty:	Description	Discount Rate	Std. Rate	TOTAL
___	3'x 6' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$130.50	... \$169.75	_____
___	4'x 6' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$174.00	... \$226.25	_____
___	3'x 8' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$174.00	... \$226.25	_____
___	4'x 8' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$232.00	... \$301.75	_____
___	3'x 10' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$217.50	... \$282.75	_____
___	4'x 10' Vinyl Banner - 4 color process printing on 13oz vinyl scrim. Grommets along top (10 words) . . . . .	\$290.00	... \$377.00	_____

## OPTIONS

Qty:	Description	Discount Rate	Std. Rate	TOTAL
___	Add a cardboard easel back to any poster - suitable for posters on a tabletop. . . . .	\$10.00	... \$12.50	_____
___	Add velcro backing to any poster (price per linear foot) - order Qty. as linear feet . . . . .	\$5.75	... \$7.50	_____
___	Add Lamination to any poster (price per square foot) - gloss or texture finish, order Qty. as sq. Ft. .	\$3.25	... \$4.25	_____

### Enter Sign Copy Here

☐ PORTRAIT orientation ☐ LANDSCAPE orientation ☐ whatever works best

### Special Directions or notes:

### Need Something Special?

Excel Decorators has a full service in-house sign department that is capable of producing just about anything you might need. We have the capabilities to produce (but not limited to) all of the following :

Backlit Transparent Graphics	Cut Vinyl Graphics
Large format Printing (8' wide)	POP Display Graphics
Vehicle Graphics	Solvent Ink Printing
Floor Graphics	Die Cut Signs
CAD Drawings	Creative Design

Contact our Sign Department for a quote on your special needs:

[signshop@exceldecorators.com](mailto:signshop@exceldecorators.com)

Please send artwork to the above e-mail address. (MAX=5mb)

Acceptable file types: .EPS, .PDF, .TIF, .AI, High Res. JPGs

DO NOT SEND: .GIF, Word Docs. or Low Res. JPGs

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Add applicable tax on SUMMARY PAGE



TOTAL

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Banner Stands



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

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Prices Shown Are For Simple Design  
OR Provided Print Ready Design, Sign Purchase and Delivery To Booth.

## DELUXE ROLL-UP BANNER STAND

Qty:	Description	Discount Rate	Std. Rate	TOTAL
_____	Single Sided Banner Stand PURCHASE with banner . . . .	<b>\$423.50</b>	\$.549.00	_____
_____	Double Sided Banner Stand PURCHASE with 2 banners . .	<b>\$630.25</b>	\$.819.50	_____
_____	50 watt halogen spot light* mounted to top of stand . . . . .	<b>\$29.75</b>	\$.34.00	_____

\* Electrical connectivity not included - must order electric separately

### Enter Sign Copy Here

### Portable banner stand attractively displays your message!

This deluxe roll-up banner stands supports  
a vinyl banner measuring 81" tall by 32.5" wide.  
Have our designers prepare artwork for your approval  
or provide your own print ready design.  
Add a light mounted to the top for extra attention.

The stand will be delivered to your booth  
at exhibitor set-up. At the end of the show,  
simply release the top clasp, wind the  
banner back inside the base, pack it in the  
provided soft shell case and carry it home!



Carrying Case Included!

### Special Directions or notes:

## STANDARD X-FRAME BANNER STAND

Qty:	Description	Discount Rate	Std. Rate	TOTAL
_____	X-Frame Stand PURCHASE with 24" x 63" Banner . . . .	<b>\$278.25</b>	\$.362.00	_____
_____	X-Frame Stand PURCHASE with 32" x 71" Banner . . . .	<b>\$318.00</b>	\$.413.50	_____

### Enter Sign Copy Here

### Economical stand travels where you go!

This X-frame stand accommodates  
either a 24" x 63" vinyl banner or a  
32" x 71" vinyl banner. It's lightweight  
construction and ease of set up make it a  
practical and efficient point of advertisement.  
Stand breaks down quickly and stores in  
the provided carrying bag!



Carrying Case Included!

### Special Directions or notes:

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Add applicable tax on SUMMARY PAGE



**TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Material Handling Rates



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

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**Excel has been selected as EXCLUSIVE Drayage and Material Handling Contractor for this show.**

1. Mail this form and your advance payment to the order processing address noted above as soon as possible.

**SEE NEXT PAGE FOR WAREHOUSE AND DIRECT TO SHOW SITE SHIPPING ADDRESSES.**

2. All shipments must be consigned to Excel Decorators, Inc. All shipments must be sent pre-paid. Excel Decorators has the right to refuse any shipment that is not properly consigned. All shipments must be sent pre-paid. **COLLECT SHIPMENTS WILL NOT BE ACCEPTED.**

3. All Warehouse shipments must be received at least **Two (2) business days** (EXCLUDES SAT. & SUN.) prior to decorator move-in. Any materials received at warehouse after that date will be subject to an additional handling charge. Warehouse Hours are: 8am - 5pm / Mon. - Fri. / Closed on Holidays

4. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit. All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading.

5. Actual Carrier shipping charges are billed through the Carrier. Rates below reflect Material Handling/ Drayage charges ONLY.

**Please select Shipping destination and estimate charges on the next page.**

## ► MATERIAL HANDLING SERVICES (200 lb. Minimum)

**Crated/Skidded:** Materials that are skidded or in any type of shipping container that can be unloaded at the dock without any additional handling.

**Loose/Uncrated:** Material delivered by the carrier in such a manner that it requires additional handling. Examples of addn'l. handling include, but are not limited to: constricted space unloading, loads mixed with pad wrapped material, loose or uncrated materials, unskidded boxes or cartons, and unskidded machinery with lifting bars or hooks. Federal Express, UPS, DHL and MOST package delivery services are included in this category due to their delivery procedures.

### ► To WAREHOUSE:

Shipments received and stored 30 days in advance and delivered to booth, removal and return of empty crates, handling of outbound shipment to common carrier.



**Advance Shipments  
WILL NOT BE ACCEPTED for this Event.**

**Please send Shipments  
DIRECTLY TO SHOWSITE.**

### ► DIRECT to SHOW: Direct to Show Shipments Must Arrive by Appointment, Tuesday, March 28, 2023

Shipments received at exhibit facility and delivered to your booth, removal and return of empty crates, handling of outbound shipment to common carrier,

**Crated/Skidded: \$75.00 Per CWT\***

**Loose/Uncrated: \$84.00 Per CWT\***

*Rates do not include movement or repositioning of equipment*

### ► ENVELOPES and SMALL PACKAGES:

Small Packages received at our WAREHOUSE or at SHOW  
**25lb. MAXIMUM PER SHIPMENT**

**DIRECT to SHOW: \$37.00 Per Shipment**



**\* PER CWT = PER 100 lbs. There is a 200 LB. MINIMUM, Weights will be rounded up to next CWT.**

*Example: 46 lbs. Will round up to 2 CWTs - 318 lbs. Will round up to 4 CWTs.*

### ► Special Services And Rates

Banding for the packaging of displays and equipment is available at the Drayage Contractors Service Desk for \$.50 per lin. ft. plus labor at prevailing rates. Shrink wrap banding is available at \$40.00 per skid. Forklifts and drivers are available for spotting equipment in the booth at the prevailing rates for equipment and labor.



### **Outbound Freight Will Be Forced If Not Picked Up Prior to 8:00pm on Monday, March 20, 2023**

**FORCED Freight will be shipped using destination information available at show site and MIGHT NOT be shipped to your desired destination. Outbound Freight that cannot be FORCED from show site for any reason shall be returned to the Warehouse of Excel Decorators and stored until the exhibitor selected carrier can expedite shipment. There will be a \$0.30 per pound surcharge for this service with a minimum charge of \$120.00.**

#### **GENERAL INFORMATION AND TERMS: ALL SHIPMENTS MUST ARRIVE PREPAID**

1. Rates quoted above apply on each shipment received, based on actual or estimated weight and are based on A 200 POUND MINIMUM CHARGE PER SHIPMENT WHETHER RECEIVED AT WAREHOUSE OR AT SHOW SITE. No allowance will be made for attrition during event.
2. EXCEL Decorators, Inc., as the EXCLUSIVE Material Handling Contractor, shall have control over all freight docks, doors, elevators and crate storage areas.
3. Exhibitors requiring the use of docks to load or unload their vehicles/trucks are subject to Material Handling Rates referenced in this kit. All materials will be weighed and charged accordingly. Forklift rates are not permissible for loading/unloading
4. Shipments must be consigned to Excel Decorators, Inc. as the convention site does not have the facilities to receive such shipments and will refuse them.
5. Make certain all your material is properly insured against fire, theft and all hazards while in transit to and from your booth and for the duration of the exhibition.
6. Exhibitor routings on outbound shipments will be honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a bill of lading. In the event your special carrier fails to pick up within the allotted move-out time, such shipments will be rerouted by EXCEL Decorators, Inc., on designated carriers.
7. All shipments requiring special handling for any reason or due to length, width or height will be handled on a time and material basis.
8. Rates do not include movement or repositioning of equipment after first delivery to booth.
9. Although expedited to the best of our ability, EXCEL will not be responsible for delay of rush shipments. To avoid confusion, remove all expired shipping labels before outbound shipment.
10. Exhibits left on the Exhibit Floor without Return Instructions are subject to a 10% handling charge and will be forwarded to the permanent address of the Exhibitor or his agent, freight collect on designated carriers, and no liability of any nature shall attach to Exhibit Management or to Excel Decorators. EXCEL will not be responsible for conditions, count or content until such time as exhibits or materials are picked up for removal after close of the exhibition.
11. EXCEL will not be liable hereunder if it is prevented from performing as specified by strike, fire, act of God, or for any other reason beyond its control.
12. IT IS UNDERSTOOD THAT ALL SHIPMENTS ARE RELEASED TO EXCEL AT A VALUE NOT TO EXCEED 30¢ PER POUND, PER ARTICLE, WITH A MAXIMUM LIABILITY OF \$50.00 PER SHIPMENT.

**Insurance** EXCEL Decorators, Inc. and its agents, will not be responsible for the count or content of material after it has been placed in the exhibit area, before or during installation time, or at the conclusion of the event, nor prior to taking physical count and possession in preparation to moving such material. Therefore, please make certain all your material is properly insured against "ALL RISKS" while in transit to and from your point of origin, to and from your booth and for the duration of the exhibition.

To download forms, view rental items or for more information, please visit: **[www.exceldecorators.com](http://www.exceldecorators.com)**



# Material Handling/Drayage



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

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## ▶ ADVANCE SHIPPING (To Warehouse)



**ADVANCE SHIPMENTS will NOT be accepted for this event. Send all shipments DIRECTLY TO SHOWSITE.**

## ▶ DIRECT TO SHOWSITE SHIPPING

To: (Name of Exhibitor & Booth Number)

For: **Cincinnati Auto Expo '23**

C/O: **Duke Energy Center / Excel Desk**  
**525 Elm Street**  
**Cincinnati, Ohio 45202**



**DIRECT TO SHOW SHIPMENTS ARE BY APPOINTMENT ONLY**  
**ARRIVING ON TUESDAY, MARCH 28, 2023**

## ▶ INBOUND SHIPMENTS (Minimum 200lbs. Per Shipment)

# Pieces	Total Lbs.	Carrier	Ship Date	EST. Arrival Date	Materials are . . .	Shipping to . . .	CWT(min 2)	X Rate*	= EST. TOTAL
					<input type="checkbox"/> Crated/Skidded <input type="checkbox"/> Uncrated/Loose	<input type="checkbox"/> Advance to WAREHS. <input type="checkbox"/> Direct to SHOWSITE			
					<input type="checkbox"/> Crated/Skidded <input type="checkbox"/> Uncrated/Loose	<input type="checkbox"/> Advance to WAREHS. <input type="checkbox"/> Direct to SHOWSITE			
					<input type="checkbox"/> Crated/Skidded <input type="checkbox"/> Uncrated/Loose	<input type="checkbox"/> Advance to WAREHS. <input type="checkbox"/> Direct to SHOWSITE			

\* Shipping Information and Rates may be found on the previous page.

## ▶ OUTBOUND SHIPPING INFORMATION (At Close of Show)

Ship To \_\_\_\_\_ Attention \_\_\_\_\_ Phone Number \_\_\_\_\_  
Street Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

This is NOT a Bill of Lading, Please fill out a Standard Bill of Lading for outbound shipments and return a copy to Excel Service Desk.

## ▶ OUTBOUND MATERIAL DESCRIPTION

\_\_\_\_\_ # Crates \_\_\_\_\_ # Skids  
\_\_\_\_\_ # Display Cases \_\_\_\_\_ # Carpets  
\_\_\_\_\_ # Cartons \_\_\_\_\_ # Other \_\_\_\_\_

Total Number of Pieces In Your Shipment \_\_\_\_\_

Notes: \_\_\_\_\_

## ▶ SELECT OUTBOUND CARRIER

- ☐ Designated GROUND Carrier - ABF Freight System, Inc.  
☐ Designated AIR Carrier - N/A  
☐ Other Ground Carrier \*\* \_\_\_\_\_  
☐ Other Air Carrier \*\* \_\_\_\_\_  
☐ Other Van Line \*\* \_\_\_\_\_

**NOTE:** Designated Ground and Air carriers are listed in the "SELECT OUTBOUND CARRIER" section above. If using other carriers:  
**IT IS THE RESPONSIBILITY OF THE EXHIBITOR TO CALL THEIR CARRIER AND ARRANGE FOR PICKUP WITHIN THE ALLOTTED MOVE-OUT TIME.**  
Excel will load out shipment when your carrier arrives. EXCEL CANNOT BE RESPONSIBLE FOR ANY ITEMS LEFT UNATTENDED ON THE SHOW FLOOR.  
(See limit of liability outlined in Material Handling Rates) All shipments will be sent COLLECT unless specific instructions are included.  
Excel Decorators, Inc. Is not responsible for freight charges.

\*\* Outbound UPS, FED EX and DHL Must have completed Air Bills with senders Account Number. Exhibitor is Responsible for Scheduling Pick-Up. \*\*

## ▶ THIRD PARTY BILLING

Company Name \_\_\_\_\_ Billing Address \_\_\_\_\_ City, State, ZIP \_\_\_\_\_  
Payment Guaranteed By (PRINT) \_\_\_\_\_ Guarantor Signature \_\_\_\_\_ Phone Number \_\_\_\_\_ Date \_\_\_\_\_

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Add applicable tax on SUMMARY PAGE



**TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**



# SHOWSITE SHIPPING LABELS

**DIRECT TO SHOWSITE:** Use the shipping labels below for shipments to be received AT THE SHOWSITE address. Please note that Showsite Shipments CANNOT arrive earlier than the time stated on the labels as THEY WILL BE REFUSED by the facility.

**DIRECT  
TO SHOWSITE**

**Exhibitor  
Name:** \_\_\_\_\_ **Booth #:** \_\_\_\_\_

*Ship to:* **Cincinnati Auto Expo '23**  
*C/O:* **Duke Energy Center / Excel Desk**  
**525 Elm Street**  
**Cincinnati, Ohio 45202**

***DIRECT TO SHOW SHIPMENTS ARE BY APPOINTMENT  
ONLY ARRIVING ON TUESDAY, MARCH 28, 2023***



**DIRECT  
TO SHOWSITE**

**Exhibitor  
Name:** \_\_\_\_\_ **Booth #:** \_\_\_\_\_

*Ship to:* **Cincinnati Auto Expo '23**  
*C/O:* **Duke Energy Center / Excel Desk**  
**525 Elm Street**  
**Cincinnati, Ohio 45202**

***DIRECT TO SHOW SHIPMENTS ARE BY APPOINTMENT  
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**HANGING SIGN:** Hanging signs or other structures (truss, etc.) that have been approved to hang from the ceiling, may be sent DIRECTLY TO SHOWSITE. Hanging items must be identified and readily available, so they may be installed before the show floor becomes encumbered by freight. *Please use the label below so that we may identify Hanging Signs at the SHOWSITE.*

**HANGING SIGN  
DIRECT TO SHOWSITE**

**Exhibitor  
Name:** \_\_\_\_\_ **Booth #:** \_\_\_\_\_

*Ship to:* **Cincinnati Auto Expo '23**  
*C/O:* **Duke Energy Center / Excel Desk**  
**525 Elm Street**  
**Cincinnati, Ohio 45202**

***DIRECT TO SHOW SHIPMENTS ARE BY APPOINTMENT  
ONLY ARRIVING ON TUESDAY, MARCH 28, 2023***





# Install/Dismantle Labor



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

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## HOURLY RATES

pmh = Per Man Hour

Description	Discount Rate*	Std. Rate*
Straight Time (Four Hour Minimum per Person) . . . . . 8:00am - 5:00pm / Monday-Friday . . .	\$78.25 pmh . . .	\$96.80 pmh
Overtime Pay (Four Hour Minimum per Person) . . . . . 5:00pm - 12:00am / Monday-Friday & . . . ALL Day Saturday	\$117.38 pmh . . .	\$145.20 pmh
Doubletime Pay (Four Hour Minimum per Person) . . . . . 12:00am - 8:00am / Monday-Friday & . . . ALL Day Sunday & Holidays	\$156.50 pmh . . .	\$193.60 pmh

It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

\*After four hour minimum, time is charged in one hour increments

## INSTALL / DISMANTLE

	Date	* Start Time	NO. of Workers	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost
JOB 1	Labor to <u>Install</u> display			X	=	X \$	= \$
	Labor to <u>Dismantle</u> display			X	=	X \$	= \$
	Date	* Start Time	NO. of Workers	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost
JOB 2	Labor to <u>Install</u> display			X	=	X \$	= \$
	Labor to <u>Dismantle</u> display			X	=	X \$	= \$

## SUPERVISION

☐ **Exhibitor Supervision:** \*Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate. The Exhibitor's show site representative must check in at the service desk to pick up laborers. Upon completion of the work, it is important for the exhibitor to sign people out at the service desk. Labor orders that are not cancelled in writing at least 24 hours prior to the scheduled start time, will be charged one hour per laborer at the labor rate for the time originally scheduled.

All Work Is Done Under Supervision Of The Exhibitor.

☐ **Excel Supervision:** Excel Decorators, Inc. personnel can supervise the installation and dismantling of your display. This will be in all cases when you will not have the personnel present to supervise. The charge for this service shall be 25% of the total labor bill.

All Work Is Done Under Supervision Of Excel Decorators.

### Information needed for Excel Supervision (Please check all that are applicable)

Number of crates or cases \_\_\_\_\_ ☐ Special Instructions Attached

☐ Self Contained Unit ☐ Set-Up Plans Attached

☐ Photo Attached ☐ Set-Up Plans in Crate # \_\_\_\_\_

If Ordering Excel Supervision

ADD 25% HERE \_\_\_\_\_

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Add applicable tax on SUMMARY PAGE



TOTAL

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Scissor Lift Labor



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

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as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

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pmh = Per Man Hour

## HOURLY RATES

Description	Scissor Lift	
Straight Time (Four Hour Minimum) . . . . .	8:00am - 5:00pm / Monday-Friday . . .	\$190.25 pmh
Overtime Pay (Four Hour Minimum) . . . . .	5:00pm - 12:00am / Monday-Friday & . . . ALL Day Saturday	\$285.37 pmh
Doubletime Pay (Four Hour Minimum) . . . . .	12:00am - 8:00am / Monday-Friday & . . . ALL Day Sunday & Holidays	\$380.50 pmh

\*Rates Include  
Operator  
& Lift

**!** It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

\*All scissor lifts will be charged a four hour minimum.

## SCISSOR LIFT POLICY

Exhibitors requiring a scissor lift to assemble displays or when uncrating, unskidding, positioning and reskidding equipment and machinery will need to estimate their needs below. It is understood that scissor lift labor is exclusive to the exhibitor's booth area and cannot be used in conjunction with material handling outside of that booth.

Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate.

It is important that exhibitor check in at the Excel Service Desk to pick up scissor lift ordered. Exhibitor must also check out the scissor lift upon completion of work. If Exhibitor fails to pick up labor at the time ordered, a half hour "no-show" will be applied.

**All Work Is Done Under Supervision Of The Exhibitor.**

## INSTALL / DISMANTLE

	Date	* Start Time	NO. of Lifts	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost
JOB 1	Scissor Lift <u>Installation</u>		X	=	X \$	= \$	
	Describe work to be Done:						
	Scissor Lift <u>Dismantle</u>		X	=	X \$	= \$	
	Describe work to be Done:						

	Date	* Start Time	NO. of Lifts	EST. Hours	TOTAL Hours	Hourly Rate	EST. Cost
JOB 2	Scissor Lift <u>Installation</u>			X	=	X \$	= \$
	Describe work to be Done:						
	Scissor Lift <u>Dismantle</u>			X	=	X \$	= \$
	Describe work to be Done:						

\*\*\*All scissor lifts will be charged a four hour minimum.

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Add applicable tax on SUMMARY PAGE



**TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: **www.exceldecorators.com**



# Forklift Labor



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

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pmh = Per Man Hour

## HOURLY RATES

Description	*Rates Include Operator & Lift	3-Stage Forklift	4-Stage Forklift
Straight Time (One Hour Minimum)	8:00am - 5:00pm / Monday-Friday	\$140.25 pmh	\$192.75 pmh
Overtime Pay (One Hour Minimum)	5:00pm - 12:00am / Monday-Friday & ALL Day Saturday	\$210.38 pmh	\$289.13 pmh
Doubletime Pay (One Hour Minimum)	12:00am - 8:00am / Monday-Friday & ALL Day Sunday & Holidays	\$280.50 pmh	\$385.50 pmh



It is the responsibility of the Exhibitor/Supervisor to SIGN IN LABOR prior to installation/dismantle and SIGN OUT LABOR upon completion. Failure to do so will result in the estimation of LABOR TIME by Excel Decorators.

\*Time charged in one hour increments. Time beyond 60 minutes rounds up to next increment.

## FORKLIFT POLICY

Exhibitors requiring forklift to assemble displays or when uncrating, unskidding, positioning and reskidding equipment and machinery will need to estimate their needs below. It is understood that forklift labor is exclusive to the exhibitor's booth area and cannot be used in conjunction with material handling outside of that booth.

Start time will be guaranteed only where labor is ordered for the start of the work day (8:00am unless official set-up time begins later), since the time for completion of earlier jobs is approximate.

It is important that exhibitor check in at the Excel Service Desk to pick up forklift ordered. Exhibitor must also check out the forklift upon completion of work. If Exhibitor fails to pick up labor at the time ordered, a half hour "no-show" will be applied.

**All Work Is Done Under Supervision Of The Exhibitor.**

\*\*\* 5,000 lbs. maximum capacity.

Larger forklifts, cage needs and crane service will be quoted upon request and are available by advance order deadline.

## INSTALL / DISMANTLE

☐ 3-Stage ☐ 4-Stage

Date \* Start Time NO. of Forklifts EST. Hours TOTAL Hours Hourly Rate EST. Cost

JOB 1	Fork Lift <u>Installation</u>			X	=	X \$	= \$
	Describe work to be Done:						
	Fork Lift <u>Dismantle</u>			X	=	X \$	= \$
	Describe work to be Done:						

☐ 3-Stage ☐ 4-Stage

Date \* Start Time NO. of Forklifts EST. Hours TOTAL Hours Hourly Rate EST. Cost

JOB 2	Fork Lift <u>Installation</u>			X	=	X \$	= \$
	Describe work to be Done:						
	Fork Lift <u>Dismantle</u>			X	=	X \$	= \$
	Describe work to be Done:						

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Add applicable tax on SUMMARY PAGE



**TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



Show Management, acting on behalf of all exhibitors and in the best interest of the exposition, has appointed an Official Services Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- Insure the orderly and efficient installation and removal of the overall exposition,
- Assure the distribution of labor to all Exhibitors according to the need,
- Provide sufficient labor to satisfy the requirements of Exhibitors and for the exposition itself,
- See that the proper type and limits and insurance are in force, and
- Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Services contractor will provide all usual trade show service, including labor. Exceptions are:

- Supervision may be provided by the Exhibitor,
- The Exhibitor may appoint an outside independent contractor (EAC) for installation and dismantle only of the Exhibitor's display.

The Exhibitor **MUST** notify Excel Decorators of its intention to utilize its own appointed independent contractor on the form provided in this manual **No Later than Feb. 20, 2023**

Exhibitors may employ the service of independent contractors (EAC) to supervise the installation and dismantle of their display, providing that the Exhibitor and the EAC comply with the following requirements:

- The EAC must have all licenses, permits and/or bondings required by federal, state, county or municipal governments and the exposition hall management prior to commencing work and shall provide Excel Decorators with evidence of such compliance.
- The EAC must carry comprehensive general liability insurance with limits of liability of not less than \$1,000,000 combined single limits for bodily injury and property damage; comprehensive automobile liability insurance for all owned and non-owned vehicles in amounts not less than \$1,000,000 for bodily injury and property damage and including loading and unloading hazards; and Workers' Compensation insurance with minimum limits of liability as required by Ohio statutes. The insurance carriers providing such insurance shall have no less than an "A" rating according to A.M.'s Best's rating and shall be authorized to do business in Ohio. EAC shall provide **EXCEL DECORATORS — NO LATER THAN Feb. 20, 2023** with a Certificate of Insurance showing coverages, amounts and policy coverage periods. An EAC who fails to submit such Certificate of Insurance shall not be granted permission to perform any services at the show.
- The EAC must follow scheduled work times or pay any additional costs incurred because of extended work hours. The EAC must adhere to all rules of ingress and egress.
- The Exhibitor, in writing, must notify EXCEL DECORATORS of their intention to utilize an independent contractor (EAC) **NO LATER THAN Feb. 20, 2023**. The Exhibitors must furnish the name, address, telephone number, and email of the EAC contact person and firm. Letters as such from the EAC are neither valid nor acceptable. (See EAC Authorization form in the service kit) Only the exhibitor named EAC's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the EAC will not be authorized admittance on the show floor unless those employees are named and badges as specified below. The EAC must furnish Excel Decorators with the names of all on-site employees who will be working on the exposition floor prior to the first move-in day and see that they have and wear at all times identification badges supplied by the EAC containing the EAC name, employee's name, & Exhibiting Company's name, PLUS wear a supplied exhibitor work pass if required by Show Management.
- The EAC **MAY NOT** solicit business on the Show floor. All EAC personnel must confine all activities to the booth(s) of their client(s) and may not enter the display area of a non-client for any purpose.
- The EAC must confine his operation to the exhibit area of his client(s). No service desks, storage areas or other work facilities will be located elsewhere in the exposition halls.
- The EAC must comply with all labor agreements and practices and must not commit or allow to be committed by persons in his employ, any acts that could lead to work stoppages, strikes or labor problems.
- The Show floor, aisles, loading docks, service and storage areas will be under the control of the official General Service Contractor. The EAC must coordinate all his activities with the Official General Service Contractor, Excel Decorators, Inc.
- In performing work for his client(s), the EAC shall cooperate fully with the Official General Service Contractor and assist him in fulfilling his responsibilities.
- The EAC will share with the official contractor all reasonable costs related to its operation; including overtime pay for stewards, restoration of Exhibit Space to its initial condition, etc.
- The EAC must comply with all local labor regulations.
- EAC should be advised not to store their tools, ladders, and etc. in the crates.
- For services such as electrical, plumbing, telephone, floral, booth cleaning and drayage, NO contractor or supplier other than the Official Services Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space. Exhibitors and EACs are not permitted to use forklifts and motorized pallet jacks.
- Excel Decorators, Inc. has the option to not allow any work to begin until the EAC complies with the above Rules and Regulations.



# EAC Authorization



Form must be received by  
**Feb. 27, 2023**  
For USE OF EAC at this event

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

23CAE020623

## Notice of Intent to Use Exhibitor Appointed Independent Contractor

This form **MUST** be submitted by Exhibitor if **ANY** contractor not listed in the Exhibitor's Manual will be used by Exhibitor, including display builder, if a representative will be on-site.

Please refer to the EAC POLICIES sheet included in this Exhibitor Kit. It outlines the regulations for the use of EAC's, and the rules and policies EAC's are expected to abide by during all phases of this event.

Please **DO NOT** fill out this sheet without having first read this very important EAC POLICIES sheet.

This form **MUST BE** returned by the above deadline in order to use EAC services.

### EXHIBITOR / EAC INFORMATION

Exhibiting Company: \_\_\_\_\_

Company Contact: \_\_\_\_\_

Telephone: ( \_\_\_\_\_ ) \_\_\_\_\_ FAX: ( \_\_\_\_\_ ) \_\_\_\_\_ Booth #(s): \_\_\_\_\_

I/we intend to use the following company  
to service our exhibit at the following event:

March 30 – April 2, 2023  
Duke Energy Center  
Cincinnati, Ohio

**Cincinnati  
Auto Expo 2023**

Independent Contractor: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City

State ZIP

Contact: \_\_\_\_\_ Telephone: ( \_\_\_\_\_ ) \_\_\_\_\_

E-Mail: \_\_\_\_\_ Fax: ( \_\_\_\_\_ ) \_\_\_\_\_

Service(s) to be provided by the above independent contractor: \_\_\_\_\_

### EXHIBITOR AUTHORIZATION

I/we agree that all rules and regulations governing the use of an exhibitor-appointed independent contractor will be followed.

Submitted by: \_\_\_\_\_  
Type or print name Title

Authorized Exhibitor signature

Date

**THIS FORM MUST BE SIGNED BY AN AUTHORIZED EMPLOYEE OF THE EXHIBITING COMPANY,  
NOT THE EXHIBITOR-APPOINTED INDEPENDENT CONTRACTOR**

Above prices include delivery of merchandise to designated spaces prior to show opening and removal at close of exhibit. All rental materials to remain the property of Excel Decorators. Prices quoted cover rental only. Payment in full of rental charges, including applicable sales tax, must accompany your advance order. Payment may be made by check, credit card or money order. Orders placed at the show will be charged STANDARD RATES. Charges due and payable upon presentation of invoice at the show. Signature denotes acceptance of payment terms as set forth in the Excel Decorators, Inc. Payment Policy and Authorization Form. **ADVANCE PAYMENT IN FULL REQUIRED FOR ALL ORDERS. \*\*CANCELLATIONS MADE AFTER MOVE-IN BEGINS RECEIVE NO REFUND.**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( \_\_\_\_\_ ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Order Summary



Payment must be received by  
**Feb. 27, 2023**  
For DISCOUNT RATES to apply

All orders subject to terms, policy and limit of liability  
as specified in the Excel Decorators service kit.

FAX forms to: **317-856-1301**

Excel Decorators • P.O. Box 42345 • Indianapolis, IN • 46242 • 317-856-1300

23CAE020623

All orders must be received in our office with payment by the Discount Deadline Date to qualify for Discount Rates. Orders received before the Discount Deadline Date but without payment will be charged at Standard Rates unless payment is received before the Discount Deadline expires.

Exhibitors placing orders with a Tax Exempt Organization must also include a copy of their Tax Exempt Certificate with their order.



\* Order Forms for services NOT provided by Excel Decorators, will need to be submitted with payment to their respective addresses. These might include (but are not limited to) Utility Services (Electrical, Telephone, Cable TV, Compressed Air/Gas, Fiber Optic) or other miscellaneous services provided by the facility or outside sub-contractors.

Please Check the forms you are returning with your order and fill in individual totals from each page.

## ► NON-TAXABLE ITEMS

- |  |          |
|--|----------|
| <input type="checkbox"/> Payment Authorization     | -na-     |
| <input type="checkbox"/> Material Handling/Drayage | \$ _____ |
| <input type="checkbox"/> EAC Authorization         | -na-     |

## ► TAXABLE ITEMS

- |   |          |
|---|----------|
| <input type="checkbox"/> Furniture & Floor Covering | \$ _____ |
| <input type="checkbox"/> Custom Furniture           | \$ _____ |
| <input type="checkbox"/> Signs & Banners            | \$ _____ |
| <input type="checkbox"/> Banner Stands              | \$ _____ |
| <input type="checkbox"/> Install/Dismantle Labor    | \$ _____ |
| <input type="checkbox"/> Forklift Labor             | \$ _____ |
| <input type="checkbox"/> Scissor Lift               | \$ _____ |
| <input type="checkbox"/> Masking Drape/ Stanchions  | \$ _____ |

SubTOTAL for TAXABLE items HERE

(SUM of all Items Above) **B \$** \_\_\_\_\_

CALCULATE 7.8% Sales Tax HERE

(.078 x B = C Sales Tax) **C \$** \_\_\_\_\_

► TOTAL for NON-TAXABLE ITEMS HERE

(SUM of all Items Above) **A \$** \_\_\_\_\_

► TOTAL for TAXABLE ITEMS HERE

(B + C = D TOTAL) **D \$** \_\_\_\_\_

## ► GRAND TOTAL

Calculate Grand Total and Enter HERE (A + D from above = GRAND TOTAL)

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**GRAND TOTAL**

Name of EVENT/SHOW **Cincinnati Auto Expo '23** BOOTH # \_\_\_\_\_ PHONE # ( ) \_\_\_\_\_

FIRM Name \_\_\_\_\_ PRINT YOUR Name \_\_\_\_\_ Date \_\_\_\_\_

BILLING Address \_\_\_\_\_ City, State \_\_\_\_\_ ZIP \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Title \_\_\_\_\_ E-mail \_\_\_\_\_

To download forms, view rental items or for more information, please visit: [www.exceldecorators.com](http://www.exceldecorators.com)



# Custom Furniture Catalog

## **2023 TRADE SHOW FURNISHINGS**



## BLANC



**Blanc Sofa**  
Bright White Leather  
75"W x 35"D x 35"H



**Blanc Loveseat**  
Bright White Leather  
54"W x 35"D x 35"H



**Blanc Chair**  
Bright White Leather  
33"W x 35"D x 35"H



**Blanc Bench Ottoman**  
Bright White Leather  
48"W x 24"D x 18"H



**Blanc Cube Ottoman**  
Bright White Leather  
17"Square x 17"H

## WHISPER



**Whisper Sofa**  
White Leather  
87"W x 37"D x 35"H



**Whisper Loveseat**  
White Leather  
61"W x 37"D x 35"H



**Whisper Chair**  
White Leather  
35"W x 37"D x 35"H

## WHISPER



### Whisper Bench Ottoman

White Leather  
60"W x 24"D x 17"H



### Whisper Square Ottoman

White Leather  
40"Square x 17"H



### Whisper Round Ottoman

White Leather  
46"Round x 17"H

## FUNCTION

Modular Seating Collection



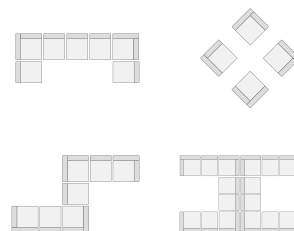
### Function Armless Chair

White Leather  
28"Square x 29"H



### Function Corner

White Leather  
28"Square x 29"H



## CONTINENTAL

Modular Seating Collection



### Continental Curved Loveseat

Bright White Leather  
82"W x 34"D x 31"H



### Continental Reverse Curved Loveseat

Bright White Leather  
72"W x 34"D x 31"H



### Continental Wedge Ottoman

Bright White Leather  
30"W x 34"D x 19"H

## CONTINENTAL

Modular Seating Collection



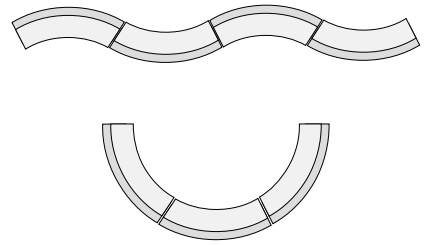
### Continental Curved Bench

Bright White Leather  
70"W x 26"D x 19"H



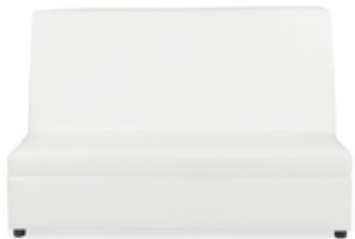
### Continental Half Moon Ottoman

Bright White Leather  
33"W x 19"D x 19"H



## SOPHISTICATION

Modular Seating Collection



### Sophistication Sofa

White Leather  
72"W x 31"D x 48"H



### Sophistication Loveseat

White Leather  
48"W x 31"D x 48"H



### Sophistication Chair

White Leather  
24"W x 31"D x 48"H



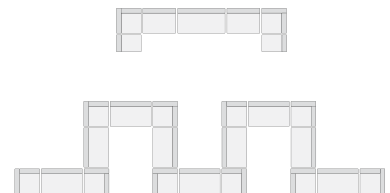
### Sophistication Corner

White Leather  
31"Square x 48"H



### Sophistication Ottoman

White Leather  
31"Square x 19"H



## BOCA

Modular Seating Collection



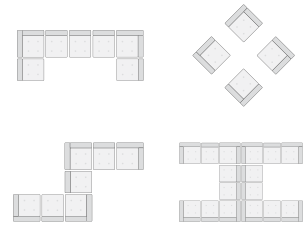
### Boca Corner

Black Leather  
22"W x 27"D x 30"H



### Boca Armless

Black Leather  
27"Square x 30"H



## METRO



### Metro Sofa

Black Leather  
85"W x 35"D x 35"H



### Metro Loveseat

Black Leather  
60"W x 35"D x 35"H



### Metro Chair

Black Leather  
35"Square x 35"H



### Metro Square Ottoman

Black Leather  
40"Square x 17"H



### Metro Bench Ottoman

Black Leather  
60"W x 24"D x 17"H



## SUAVE MIDNIGHT



### Suave Midnight Sofa

Midnight Suede  
77"W x 36"D x 33"H



### Suave Midnight Loveseat

Midnight Suede  
54"W x 36"D x 33"H



### Suave Midnight Chair

Midnight Suede  
32"W x 36"D x 33"H

## GRAMMERCY

Modular Seating Collection



### Grammercy Sofa

Charcoal Leather  
82"W x 36"D x 36"H



### Grammercy Loveseat

Charcoal Leather  
57"W x 36"D x 36"H



### Grammercy Chair

Charcoal Leather  
28"W x 36"D x 36"H



### Grammercy Corner

Charcoal Leather  
36"Square x 36"H



### Grammercy Round Ottoman

Charcoal Leather  
46"Round x 17"H



### Grammercy Square Ottoman

Charcoal Leather  
40"Square x 17"H  
Also Available in Bench Ottoman  
60"W x 24"D x 17"H

## PARMA



**Parma Sofa**  
Brown Leather  
79"W x 37"D x 36"H



**Parma Loveseat**  
Brown Leather  
56"W x 37"D x 36"H



**Parma Chair**  
Brown Leather  
33"W x 37"D x 36"H



**Parma Bench Ottoman**  
Brown Leather  
60"W x 24"D x 17"H

## MONTANA MOCHA



**Montana Mocha Sofa**  
Mocha Tan Fabric  
79"W x 35"D x 34"H



**Montana Mocha Loveseat**  
Mocha Tan Fabric  
57"W x 35"D x 34"H



**Montana Mocha Chair**  
Mocha Tan Fabric  
35"Square x 34"H

# MADISON



## **Madison Sofa**

Tan Fabric  
86"W x 34"D x 34"H



## **Madison Chair**

Tan Fabric  
33"W x 34"D x 34"H



## **Madison Sky Bench**

Teal Fabric  
48"W x 24"D x 17"H



## **Madison Ottoman - Willow**

Green Fabric  
24"Square x 17"H



## **Madison Ottoman - Sand Dollar**

Tan Fabric  
24"Square x 17"H



## **Madison Ottoman - Apricot**

Orange Fabric  
24"Square x 17"H



## **Madison Ottoman - Sunflower**

Yellow Fabric  
24"Square x 17"H

## CHANDLER



### Chandler Sofa

Red Leather  
76"W x 37"D x 35"H



### Chandler Loveseat

Red Leather  
53"W x 37"D x 35"H



### Chandler Chair

Red Leather  
31"W x 37"D x 35"H



### Chandler Bench Ottoman

Red Leather  
60"W x 24"D x 17"H

## EVOKE



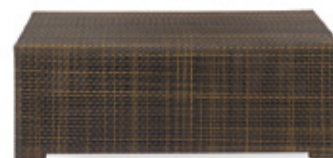
### Evoke Sofa

Coffee Resin Frame with Tan Cushions  
81"W x 35"D x 27"H



### Evoke Chair

Coffee Resin Frame with Tan Cushions  
33"W x 35"D x 27"H



### Evoke Cocktail Table

Coffee Resin Frame  
48"W x 24"D x 18"H



## EVOKE



### Evoke End Table

Coffee Resin Frame  
24"W x 28"D x 25"H



### Evoke Cube Table

Coffee Resin Frame  
18"Square x 18"H

## NIKO



### Niko Sofa

Grey Microfiber  
81"W x 30"D x 38"H



### Niko Loveseat

Grey Microfiber  
58"W x 30"D x 38"H



### Niko Chair

Grey Microfiber  
31"W x 30"D x 38"H

## STAGE CHAIRS



### Midnight Stage Chair

Midnight Microfiber  
25"W x 26"D x 37"H



### Chamois Stage Chair

Beige Microfiber  
25"W x 26"D x 37"H



### Buckskin Stage Chair

Tan Microfiber  
25"W x 26"D x 37"H

## STAGE CHAIRS



**Empire Chair**

■ Black Leather  
□ White Leather  
28"W x 32"D x 32"H



**Monarch Chair**

Bright White Leather  
28"Square x 30"H

## OTTOMANS & BENCHES



**Curved Bench**

Continental White Leather  
70"W x 26"D x 19"H



**Square Ottoman**

■ Metro Black Leather  
□ Whisper White Leather  
■ Grammercy Charcoal Leather  
40"Square x 17"H



**Bench Ottoman**

■ Metro Black Leather  
□ Whisper White Leather  
■ Chandler Red Leather  
■ Grammercy Charcoal Leather  
■ Parma Brown Leather  
60"W x 24"D x 17"H



**Essentials Storage Ottoman**

White Leather with Locking Mechanism  
48"W x 24"D x 20"H  
Lock Not Included



**Round Ottoman**

■ Grammercy Charcoal Leather  
□ Whisper White Leather  
46"Round x 17"H

## OTTOMANS & BENCHES



### Madison Sky Bench

Teal Fabric  
48"W x 24"D x 17"H



### Madison Ottomans

Left to Right: Willow, Sand Dollar, Apricot, Sunflower  
24"Square x 17"H

## BANQUETTES



### Essentials Banquette

White Leather  
60"Round x 48"H (2 Pieces)



### Whisper Banquette

White Leather  
59"Round x 38"H (2 Pieces)



### Grammercy Banquette

Charcoal Leather  
59"Round x 38"H (2 Pieces)

## TURNING BEDS



### Essentials Turning Bed

White Leather  
96"W x 48"D x 36"H

CUBE OTTOMANS



Rubix Cube Ottomans

- |          |       |
|----------|-------|
| Cherry   | Lemon |
| Cromwell | Lime  |
| Grape    | Mango |
- 18"Square x 18"H



**Blanc Cube Ottoman**  
Bright White Leather  
17"Square x 17"H



**Whisper Cube Ottoman**  
White Leather  
18"Square x 18"H



**Metro Cube Ottoman**  
Black Leather  
18"Square x 18"H



**Essentials Turning Bed - Charged**

White Leather  
96"W x 48"D x 25"H

*\*White slip cover available for black charging unit.  
\*Maximum of 1 bed per power source.*



**Boca Corner - Charged**

Bright White Leather  
27" Square x 30"H

*\*Maximum of 4 daisy linked together per power source.*



**Boca Chair - Charged**

Bright White Leather  
22"W x 27"D x 30"H

*\*Maximum of 4 daisy linked together per power source.*



**Aspen Bar Table - Charged**

White / Brushed Steel  
72"W x 26"D x 42"H

*\*Maximum of 1 table per power source.*



**Aspen Cocktail Table - Charged**

White / Brushed Steel  
48"W x 24"D x 18"H

*\*Maximum of 1 table per power source.*



**White Conference Table - Charged**

White  
96"W x 43"D x 30"H

*\*Maximum of 1 table per power source.*



**Patrice Table Chair - Charged**

Bright White Leather  
28"W x 31"D x 31"H

*\*Maximum of 6 daisy linked together per power source.*



**Lincoln Bench - Charged**

Bright White Leather  
59"W x 39"D x 17"H

*\*Maximum of 3 daisy linked together per power source.*



## OCCASIONAL TABLES



### Tribeca Tables

End Table Wood/Black  
24"W x 28"D x 22"H  
Console Table Wood/Black  
48"W x 18"D x 30"H  
Cocktail Table Wood/Black  
48"W x 28"D x 19"H



### Novel Tables

End Table Satin Steel  
15" Square x 16"H  
Cocktail Table Satin Steel  
46"W x 15"D x 16"H



### Aria Tables Red

End Table Red/Brushed Steel  
24"W x 20"D x 22"H  
Cocktail Table Red/Brushed Steel  
44"W x 20"D x 18"H



### Aria Tables Green

End Table Green/Brushed Steel  
24"W x 20"D x 22"H  
Cocktail Table Green/Brushed Steel  
44"W x 20"D x 18"H



### Aria Tables Blue

End Table Blue/Brushed Steel  
24"W x 20"D x 22"H  
Cocktail Table Blue/Brushed Steel  
44"W x 20"D x 18"H



### Aria Tables Purple

End Table Purple/Brushed Steel  
24"W x 20"D x 22"H  
Cocktail Table Purple/Brushed Steel  
44"W x 20"D x 18"H



### Aria Tables White

End Table White/Brushed Steel  
24"W x 20"D x 22"H  
Console Table White/Brushed Steel  
44"W x 20"D x 30"H  
Cocktail Table White/Brushed Steel  
44"W x 20"D x 18"H



### Aria Tables Charcoal

End Table Storm Grey/Brushed Steel  
24"W x 20"H x 22"H  
Console Table Storm Grey/Brushed Steel  
44"W x 20"D x 30"H  
Cocktail Table Storm Grey/Brushed Steel  
44"W x 20"D x 18"H

## OCCASIONAL TABLES



### Fuze Tables

End Table Chrome/Zebrawood Laminate  
24"Square x 23"H  
Console Table Chrome/Zebrawood Laminate  
60"W x 16"D x 34"H  
Cocktail Table Chrome/Zebrawood Laminate  
40"Square x 16"H



### London Tables

End Table Chrome/Marble  
24"Square x 23"H  
Console Table Chrome/Marble  
60"W x 16"D x 34"H  
Cocktail Table Chrome/Marble  
40"Square x 16"H



### Brooklyn Tables

End Table Square - Chrome  
22"Square x 20"H  
End Table Round - Chrome  
20"Round x 20"H  
Cocktail Table Rectangle - Chrome  
42"W x 24"D x 16"H  
Cocktail Table Round - Chrome  
30"Round x 16"H



### Vivid Tables

End Table - Smoked Powder Coat Finish  
26"Square x 21"H  
Console Table - Smoked Powder Coat Finish  
50"W x 24"D x 30"H  
Cocktail Table - Smoked Powder Coat Finish  
50"W x 24"D x 16"H



### Rose Table

17"Round x 17"H



### Zanzibar Table

17"Square



### Cube End Tables

■ Black 24"  
□ White 24"  
24"Square x 21"H



### Cube Cocktail Tables

■ Black 24"  
□ White 24"  
24"Square x 16"H



### Hylton Tablet Table

White/Brushed Steel  
18"W x 12"D x 28"H

## BARS & BAR BACKS



### VIP Glow Bar 6'

Frosted Plexi with Built-in Wireless LED Kit  
 72"W x 24"D x 42"H(Bar)  
 13"D x 18"H (Shelf)  
 \*Includes remote control



### VIP Glow Bar 4'

Frosted Plexi with Built-in Wireless LED Kit  
 48"W x 24"D x 42"H(Bar)  
 13"D x 18"H (Shelf)  
 \*Includes remote control



### Bar

■ Black with 2 shelves in back  
 □ White with 2 shelves in back  
 48"W x 16"D x 42"H



### Blox Bar Back

Walnut/Brushed Metal  
 30"W x 16"D x 86"H  
 Please Inquire About Shelf Dimensions



### Piazza Bar Back

■ Black  
 □ White  
 44"W x 12"D x 79"H  
 13"W x 14"H (Inside Shelf)

# STOOLS



**Vienna Stool**

■ Gray Acrylic  
■ Orange Acrylic  
■ Teal Acrylic  
17"Square x 39"H



**Criss Cross Bar Stool**

■ Espresso Leather  
□ White Leather  
15"W x 19"D x 41"H



**Colin Stool**

Natural Maple  
20"W x 19"D x 46"H



**Silk Back Bar Stool**

■ Black  
□ White  
■ Blue  
■ Green  
■ Purple  
■ Red  
17"W x 18"D x 42"H



**Euro Bar Stool**

Black  
22"W x 24"D x 42"H



**Hourglass Bar Stool**

■ Black  
□ White  
18"W x 20"D x 43"H



**Equino Stool**

■ Black  
□ White  
15"W x 13"D x 35"H

## STOOLS



**Clara Stool**  
White  
17"W x 21"D x 41"H



**Marcus Bar Stool**  
Steel  
17" Square (at footbase) x 29"H



**Regal Stool**  
Brown Leather  
19"W x 24"D x 45"H



**Caprice Stool**  
Black Fabric  
25"W x 26"D x 44"H



**Sonic Stool**  
Black  
22"W x 23"D x 42"H



**Nexus Stool**  
White  
19"W x 20"D x 44"H

## CAFE CHAIRS



**Vienna Chair**  
Gray Acrylic  
Orange Acrylic  
Teal Acrylic  
21" Square x 32"H



**Silk Back Chair**  
Black  
White  
Blue  
Green  
Purple  
Red  
17"W x 18"D x 34"H



## CAFÉ CHAIRS



**Clara Chair**  
White  
18"W x 21"D x 34"H



**Leslie Chair**  
White  
17"W x 21"D x 31"H



**Criss Cross Chair**  
■ Espresso Leather  
□ White Leather  
17"W x 21"D x 35"H



**Elio Chair**  
Steel  
17"Square x 33"H



**Caprice Chair**  
Black  
25"W x 24"D x 32"H



**Comet Chair**  
Black  
23"W x 22"D x 32"H (With Arms)  
19"W x 22"D x 32"H (Without Arms)



**Regal Dining Chair**  
Brown Leather  
19"W x 23"D x 38"H



**Sonic Chair**  
Black  
20"W x 21"D x 32"H



**Nexus Chair**  
White  
19"W x 22"D x 32"H

## CAFÉ CHAIRS



**Colin Chair**  
Natural Maple  
22"W x 19"D x 33"H

## BAR TABLES



**Euro Bar Table**  
Black/Black 30"  
30"Round x 42"H  
Black/Black 36"  
36"Round x 42"H



**Silk Bar Table**  
Black/Chrome 30"  
30"Round x 42"H  
Black/Chrome 36"  
36"Round x 42"H



**City Bar Table**  
Maple/Black 30"  
30"Round x 42"H  
Maple/Black 36"  
36"Round x 42"H



**Park Ave Bar Table**  
Maple/Chrome 30"  
30"Round x 42"H  
Maple/Chrome 36"  
36"Round x 42"H



**Summit Bar Table**  
White/Black 30"  
30"Round x 42"H  
White/Black 36"  
36"Round x 42"H



**Blanco Round Bar Table**  
White/Chrome 30"  
30"Round x 42"H  
White/Chrome 36"  
36"Round x 42"H

## BAR TABLES



**Fuze Bar Table**  
Zebrawood Laminate/Chrome  
36"Square x 42"H



**Blanco Square Bar Table**  
White/Chrome  
24"Square x 42"H



**Blanco Rectangle Bar Table**  
White/Chrome  
72"W x 24"D x 42"H



**Spectrum Bar Table Red**  
Red/Chrome  
24"Square x 42"H



**Spectrum Bar Table Blue**  
Blue/Chrome  
24"Square x 42"H



**Spectrum Bar Table Purple**  
Purple/Chrome  
24"Square x 42"H



**Spectrum Bar Table Green**  
Green/Chrome  
24"Square x 42"H



**Zinc Bar Table**  
Chrome  
24"Round x 42"H

## BAR TABLES



### Aspen Bar Table

White/Brushed Steel  
72"W x 26"D x 42"H

## CAFÉ TABLES



### Euro Café Table

Black/Black 30"  
30"Round x 30"H  
Black/Black 36"  
36"Round x 30"H



### Silk Café Table

Black/Chrome 30"  
30"Round x 30"H  
Black/Chrome 36"  
36"Round x 30"H



### Park Ave Café Table

Maple/Chrome 30"  
30"Round x 30"H  
Maple/Chrome 36"  
36"Round x 30"H



### City Café Table

Maple/Black 30"  
30"Round x 30"H  
Maple/Black 36"  
36"Round x 30"H



### Summit Café Table

White/Black 30"  
30"Round x 30"H  
White/Black 36"  
36"Round x 30"H



### Blanco Café Table

White/Chrome 30"  
30"Round x 30"H  
White/Chrome 36"  
36"Round x 30"H

## CAFÉ TABLES



**Fuze Café Table**  
Zebrawood Laminate/Chrome  
36"Square x 30"H



**Blanco Square Café Table**  
White/Chrome Rectangle  
24"Square x 30"H



**Blanco Rectangle Café Table**  
White/Chrome Rectangle  
72"W x 24"D x 30"H



**Spectrum Café Table Red**  
Red/Chrome  
24"Square x 30"H



**Spectrum Café Table Blue**  
Blue/Chrome  
24"Square x 30"H



**Spectrum Café Table Purple**  
Purple/Chrome  
24"Square x 30"H



**Spectrum Café Table Green**  
Green/Chrome  
24"Square x 30"H



**Aspen Dining Table**  
White/Brushed Steel  
72"W x 30"D x 30"H



**Brio Dining Table**  
Reclaimed Grey Stone Finish/Brushed Bronze  
96"W x 48"D x 30"H



## OFFICE SEATING



**Tamiri High Back Chair**

Black Leather  
25"W x 27"D x 45"H



**Tamiri Mid Back Chair**

Black Leather  
25"W x 27"D x 39"H



**Tamiri Guest Chair**

Black Leather  
25"W x 27"D x 37"H



**Accord Chair**

■ Black  
□ White  
25"Square x 44"H



**Goal Task Chair**

Black  
25"W x 24"D x 39"H



**Goal Task Chair Armless**

Black  
21"W x 24"D x 39"H



**Enterprise High Back Conference Chair**

Black Fabric  
25"W x 27"D x 45"H



**Enterprise Mid Back Conference Chair**

Black Fabric  
24"W x 26"D x 39"H



**Enterprise Guest Chair**

Black Fabric  
25"W x 27"D x 37"H

## OFFICE SEATING



**Goal Drafting Stool**

Black  
25"W x 24"D x 48"H



**Goal Drafting Stool Armless**

Black  
21"W x 24"D x 48"H

## CONFERENCE TABLES



**Conference Table Round**

■ Black  
■ Mahogany  
42"Round x 29"H



**Command 6'  
Conference Table**

■ Black  
■ Sirona  
□ White  
72"W x 36"D x 31"H



**Command 8'  
Conference Table**

■ Black  
■ Sirona  
□ White  
96"W x 48"D x 31"H



**Command 10'  
Conference Table**

■ Black  
■ Sirona  
□ White  
120"W x 48"D x 31"H

# OFFICE FURNITURE



**Computer Kiosk**

☒ Black  
☐ White  
 24" Square x 42"H



**Black Credenza**

Black  
 60"W x 20"D x 29"H



**Black Double Pedestal Desk**

Black  
 60"W x 30"D x 29"H



**5 Shelf Bookcase**

☒ Black  
☒ Mahogany  
 36"W x 12"D x 72"H



**Genoa Kneespace Credenza**

Mahogany 2 Filing Cabinets/2-Drawers  
 66"W x 20"D x 29"H



**Genoa Executive Desk**

Mahogany Double Pedestal-Locking Drawers  
 72"W x 36"D x 29"H



**Genoa Storage Credenza**

Mahogany 2 Filing Cabinets  
 2-Drawers-Inside Shelves  
 66"W x 20"D x 29"H

## OFFICE FURNITURE



### **Vivid Café Table Square**

Clear Glass/Smoked Powder Coat Finish  
42"Square x 30"H



### **Vivid Café Table Rectangle**

Clear Glass/Smoked Powder Coat Finish  
60"W x 36"D x 30"H



### **Brooklyn Rectangle Dining Table**

Clear Glass/Chrome  
60"W x 36"D x 30"H



### **Brooklyn Round Dining Table**

Clear Glass/Chrome  
42"Round x 30"H



### **Aspen Dining Table**

White/Brushed Steel  
72"W x 30"D x 30"H



### **Brio Dining Table**

Reclaimed Grey Stone Finish/Brushed Bronze  
96"W x 48"D x 30"H

# METAL FILE & STORAGE CABINETS



**2-Drawer File**

Black Letter  
15"W x 25"D x 29"H  
Black Legal  
18"W x 25"D x 29"H



**4-Drawer File**

Black Letter  
15"W x 25"D x 52"H  
Black Legal  
18"W x 25"D x 52"H



**2-Drawer Lateral File**

Black (Pictured)  
36"W x 18"D x 27"H  
Black (Not Pictured)  
36"W x 20"D x 29"H



**4-Drawer Lateral File**

Black  
36"W x 18"D x 54"H



**Storage Cabinet**

Black  
36"W x 18"D x 72"H



# PEDESTALS



## Display Pedestals 42"

- Black  
14"Square x 42"H
- Black  
24"Square x 42"H
- Black  
18"Square x 42"H
- White  
14"Square x 42"H



## Display Pedestals 36"

- Black  
14"Square x 36"H
- Black  
24"Square x 36"H
- White  
14"Square x 36"H
- White  
24"Square x 36"H



## Display Pedestals 30"

- Black  
14"Square x 30"H
- Black  
24"Square x 30"H
- Black  
18"Square x 30"H
- White  
14"Square x 30"H



## Locking Pedestal

- Black  
24"Square x 42"H
- White



## Fuze Pedestal

- Zebrawood Laminate/Chrome  
16"Square x 44"H



## London Pedestal

- Marble/Chrome  
16"Square x 44"H

## MISCELLANEOUS ITEMS



**Stanchion**  
Chrome  
41"H  
**Stanchion Rope**  
Red Velour  
6'L



**Nero Literature Rack**  
Black  
15"W x 12"D x 54"H



**Argento Literature Rack**  
Aluminum  
15"W x 12"D x 54"H



**Alto Literature Rack**  
Black/Metal  
11"W x 10"D x 57"H



**Compact Refrigerator**  
Black 4 Cu Ft  
21"W x 22"D x 32"H

## LIGHTING



**Silo Grey Lamps**  
Table Lamp  
25"H  
Floor Lamp  
70"H



**Silo White Lamps**  
Table Lamp  
25"H  
Floor Lamp  
70"H



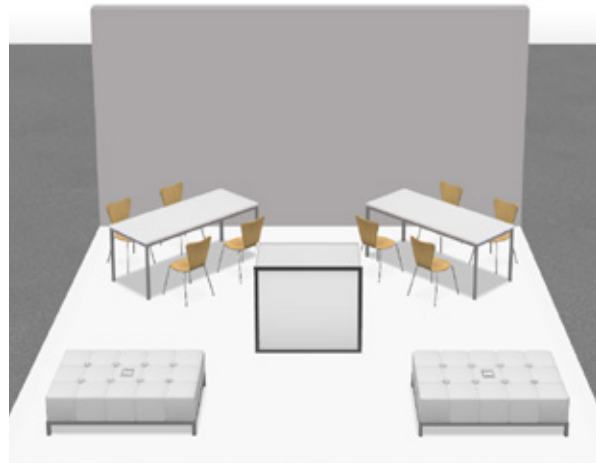
**Neutrino Floor Lamp**  
Steel  
67"H

# DESIGN YOUR BOOTH SPACE ***YOUR WAY***



## **20x20 Booth Footprint**

Blanc Loveseat • Blanc Chair • Blanc Cube Ottoman  
Brooklyn Round End Table • Brooklyn Cocktail Table  
Aspen Bar Table - Charged • Nexus Stool  
VIP Glow Bar 6' • Argento Literature Rack



## **20x20 Booth Footprint**

Aspen Dining Table • Colin Chair  
Lincoln Bench - Charged • VIP Glow Bar 4'



## **10x10 Booth Footprint**

Niko Chair • Novel End Table • Fuze Pedestal  
30" Round Bar Table With Tulip Base - White • Vienna Stool



## **20x10 Booth Footprint**

Chandler Loveseat • Brushed Steel Lamp  
Continental Curved Bench • Rose Table  
Aria End Table - White • London Console Table